



Information Item	Locate those dripping taps
Sponsor:	CEO
Date:	May 2020

Locate those dripping taps

May 2020

As the country begins its new normal under COVID-19 Alert level 3 restrictions, the right policies and procedures are vitally important when gearing up for work.

Crane Association of New Zealand Past-President, Scott McLeod, says a good place to start is the [Construction Health and Safety NZ website](#).

They've undertaken a significant piece of work – the New Zealand COVID-19 Construction Protocols – to provide a 'how to' guide that supports businesses preparation under the new alert level.

These protocols are a living document which will be kept updated by a working party of health and safety practitioners from across industry and can be adapted on a site by site basis.

Scott was quick to download the guide to develop policies and procedures for his business.

"These tools are massively important, and you should be utilizing these to fit your own policies and procedures now."

Among a myriad of goals Scott's newly formed policies aim to achieve, is to keep workers and the wider community healthy and safe by preventing the spread of COVID-19.

"The CHASNZ guides are very self-explanatory, and there's a whole lot of posters and other resources available to help you get up and running – which I'd recommend, and highly encourage, you review."

Once you've ticked that off the 'to-do list', heed some old advice CANZ President Tony Gibson gave Scott many years ago.

"Focus on finding where the dripping taps are and shut them off. In other words, turn the taps off that are dripping money."

"You've probably been used to running your business with a Profit and Loss model. But right now, it's all about cash flow."

On top of that – and as previously mentioned – Scott recommends talking to your banks and accountants about the government's various business tools to help you get through.

“It will go some way to helping you in that cash flow phase, at the beginning of getting your business back up and running,” Scott says.

It’s also vitally important you communicate with customers, suppliers and above all else your staff.

“You can lose customers just because you didn't say ‘G’day’, because they may think that you don’t care about them.

“See if you can negotiate a little bit more of a discount for the next three months with your suppliers.

“At the end of the day, they want you to survive, because when you survive, they survive. Discuss whether you can set up deferred payments.

“And of course – if you haven’t done so already – negotiate with staff about contracts. A lot of staff understand that times are tough, so just you need to keep communicating.”

Scott McLeod

CANZ Immediate Past President

Newsletter Disclaimer:

The information in any CANZ newsletter is for general use only. The information has been provided by CANZ and by third parties including CANZ members. While CANZ has reasonably endeavoured to provide accurate information, neither CANZ nor the third parties provide any guarantees regarding the correctness, currency, completeness or suitability of the information for any particular purpose. It should not be relied on in place of appropriate specific advice or verification. Opinions provided by third parties on any matter do not necessarily represent the opinion or policy of CANZ.

The newsletter also contains promotional information about third parties and their products and services, including references to CANZ sponsors, and links to third party websites. CANZ does not endorse third party products or services, and any dealings with third parties, including accessing their websites, will be at the user’s sole risk.