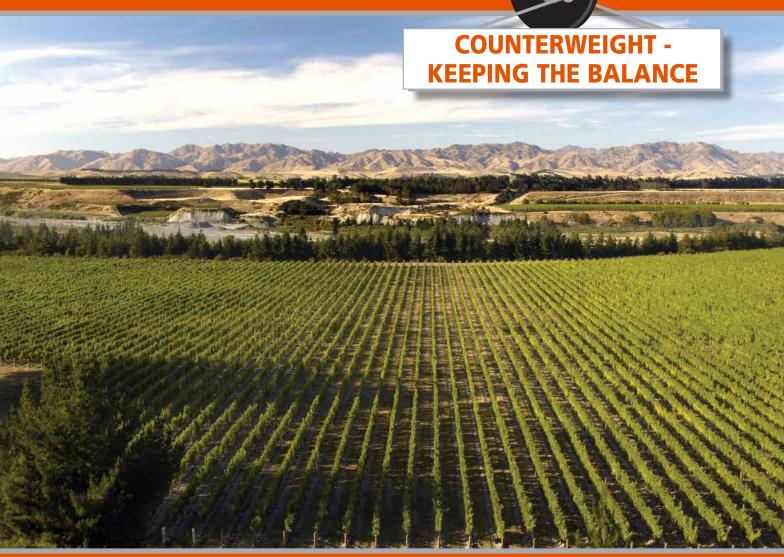
CANZ Conference, Trade Exhibition and Crane Display







for lifting professionals Marlborough Convention Centre Blenheim

17th - 19th July 2019

PROGRAMME

Wednesday 17th July		
2.00pm – 5.00pm	Registration	Pre-function Area
5.45pm – 8.30pm	The Originals Welcome Reception (Named after the companies that first joined the Association in 1975) Sponsor: Tidd Ross Todd/Manitowoc	Trade Exhibition Area
8.30pm onwards	Free evening	
Thursday 18th July		
7.30am – 8.00am	Registration continues	Pre-function Area
8.00am – 9.30am	Conference Breakfast – Plan, Plan, Plan Keynote Speaker – Mike Allsop Sponsor: Tadano Oceania	Grand Hall
9.30am – 10.15am	Visit to UANZ Crane Display	Marlborough Convention Centre Car Park
10.15am- 10.45am	Morning Tea Sponsor: SGS New Zealand	Trade Exhibition Area
10.45am - 12.15 pm	CANZ AGM	Grand Hall
12.15pm – 1.15 pm	Lunch Sponsor: : Tidd, Ross Todd/HIAB	Trade Exhibition Area
1.15pm – 2.00pm	Building Our Future Peter Silcock, CEO, Civil Contractors NZ	Grand Hall
2.00pm – 2.30pm	Health & Safety in the Construction Industry Jon Harper-Slade. GM, Skills & Competency, CHASNZ	Grand Hall
2.30pm – 3.00pm	Construction Contracts Act – Rights Under the Project Contract Kevin Badcock, construction lawyer	Grand Hall
3.00pm – 3.30pm	Afternoon Tea Sponsor: Cookes	Trade Exhibition Area
3.30pm – 4.00pm	Cranes and Heavy Haulage Working Together Jonathan Bhana-Thomson, CEO, Heavy Haulage Association	Grand Hall
4.00pm – 4.30pm	CICA Presentation CICA President Tom Smith	Grand Hall
4.30pm – 5.45pm	Ian Grooby Networking Function Sponsor: Standens	Trade Exhibition Area
6.00 pm	Coaches depart for dinner	MCC Pre-function Area Foyer
6.30pm — 10.00pm	Dinner & Quiz Night Sponsor: Skills	The Function Centre
10.00pm	Coaches depart to Marlborough Convention Centre	The Function Centre
Friday 19 th July		
7.30am – 8.30am	Associates Meeting	Clubs of Marlborough Board Room
8.30am- 9.30 am	Project of the Year Presentations	Grand Hall
9.30am – 9.45am	Premier Sponsor Presentation Jason Cann, CablePrice	Grand Hall

PROGRAMME

9.45am-10.15am	Morning Tea Sponsor: SGS New Zealand	Trade Exhibition Area
10.15am – 10.30am	CANZ Licence Pathway CANZ CEO Sally Dunbar	Grand Hall
10.30am – 10.45am	Visit to UANZ Crane Display	Marlborough Convention Centre Car Park
10.45am – 11.30am	Fall Protection Demonstration Clive Marple, Cookes	Marlborough Convention Centre Car Park
11.30am – 11.45pm	Problem Solving in the Crane Industry Malcolm McWhannell, Technical Advisor, Brian Perry Civil	Grand Hall
11.45am – 12.30pm	Swept Path Update & RUC Rebates Mike Brown, Transport Specifications Ltd	Grand Hall
12.30pm – 1.15pm	Lunch Sponsor: Major Oak Safety Training	Trade Exhibition Area
1.15pm – 1.30pm	Coaches Depart for Marlborough Sounds Trip	MCC Pre-Function Area Foyer
1.30pm – 4.30pm	Marlborough Sounds Cruise Sponsor: Design Engineering Ltd/Survey NZ	Picton Harbour
4.30pm	Coaches Depart for Blenheim	Picton Harbour
6.45pm	Coaches depart for Omaka Aviation Heritage Centre	MCC Pre-Function Area Foyer
7.15pm onwards	Gala Awards Night Dinner Sponsor: Liebherr Skills Training Awards Sponsor: Skills Project of the Year Lift of the Year Sponsor: UDC Finance Weighload Trophy	Omaka Aviation Heritage Centre
10.30pm & 11.00pm	Coaches Depart from Omaka Aviation Centre to Marlborough Convention Centre/hotels	Omaka Aviation Heritage Centre
A soften sort spansored by Allerone Soles & Somise will be providing complimentary fresh soften		

A coffee cart sponsored by Allcrane Sales & Service will be providing complimentary fresh coffee to conference attendees on Thursday and Friday

Partners Programme Sponsor: Titan Equipment/Terex/Kato				
Thursday 18 th July				
9.30am – 4.30pm	Gumboot Epicurean Trip	MCC Pre-Function Area Foyer		
4.30pm onwards	As per Delegates Programme			
Friday 19 th July				
10.00am – 12.00pm	Personalised Shopping Visit to Thomas Department Store	MCC Pre-Function Area Foyer		
12.00pm onwards	As per delegates programme	MCC Pre-Function Area Foyer		

SPEAKERS



Greg Ward
Master of Ceremonies

Greg Ward is the most prominent business MC in the New Zealand conference and events market and is fast gaining recognition within Australia.

Greg's approach is professional, well-prepared and engaging, commanding audience attention with sincerity and humour as appropriate to the occasion.



Mike Allsop - Keynote Speaker Plan, Plan, Plan

Airline pilot, Everest mountaineer, adventurer and extreme marathon competitor, Mike Allsop is an ordinary family man proving that anybody can accomplish extraordinary things.

Mike Allsop grew up in a single parent home in Auckland. Life wasn't always easy. But Mike never wavered in his dream of becoming an airline pilot with Air New Zealand. He single-mindedly pursued this goal, breaking it down into smaller parts then focusing on each step in turn. He began by obtaining a pilot's licence and a job with a small commuter airline.

As well as becoming an Air New Zealand captain, Mike harboured another ambition. One day, he wanted to stand upon the roof of the world and summit Everest. True to form, he broke the goal down and gained the necessary skills and experience by testing himself on difficult and potentially hazardous climbs across 6 different continents. Many were usually only tackled by vastly more experienced climbers.

He has since gone on to conquer numerous other mountains, pitting himself against the limits of human endurance and the unpredictable weather conditions that abound at extreme altitudes. He's narrowly dodged a fatal avalanche in Peru, risked being shot in Russia and returned a replica of a stolen Yeti hand to a monastery in Nepal.

Mike is also one of a handful of athletes who have ever run 7 marathons in 7 days on 7 continents. This raised NZ\$75,000 for New Zealand charity KidsCan.

Mike has since returned to the Himalayas to run the world's highest marathon around Everest — a feat never before attempted.



Peter Silcock
Chief Executive, Civil Contractors New Zealand
Building Our Future

After a career working for industry bodies in the horticulture industry Peter took up his current role in 2015 following the merger of Contractors Federation and Roading NZ.

Peter was employed for his knowledge and experience in managing membership organisations, government advocacy, strategic planning and building strong partnerships.

He is an advocate of industry self-management and has been closely involved in the development of CCNZ Civil Trades Apprenticeship Scheme, EPIC Careers in Infrastructure programme and the organisation's work around procurement and initiatives that support a healthy civil construction industry.



Jon Harper-Slade
General Manager, Skills & Competency, Construction Health & Safety New Zealand
Health & Safety in the Construction Industry

Jon is a Chartered Member of the Institute of Occupational Safety and Health and a Certified Member of the New Zealand Institute of Safety Management. He is married to Liz and together they live in West Auckland, with their dog Flo and two cats; Daisy and Colin. A passion for helping people has motivated Jon through a varied career in Health and Safety. In the UK he was Head of H,S&E for a global research and consultancy business which lead to work in the Middle East and Africa. Arriving in New Zealand about 4 years ago, he has worked mainly in the Construction sector for both client and constructor organisations. Jon was GM of the Construction Safety Council and is now GM Skills & Competency for Construction Health and Safety New Zealand (CHASNZ), which leads the ConstructSafe scheme. Before his Health and Safety calling, Jon worked as a Pavements Engineer in the UK and before that had a military career working with Ammunition and Explosives. and Chairman since 2014.



Jonathan Bhana-Thomson Chief Executive Heavy Haulage Association Cranes and Heavy Haulage Working Together

Jonathan has been with the NZ Heavy Haulage Association for nearly 19 years, 15 of these as its CEO. The Association is the national advocacy body for the specialised oversize transport sector for more than 50 years.

Jonathan has been instrumental in advocating for the oversize transport sector, developing better communication with organisations from NZ Transport Agency through to road works crews.

Developing industry good practice, improved training and recognition of industry skills, knowledge and experience, as well as advocating for the preservation of oversize load routes around NZ are his current prime aims for the Association.



Malcolm McWhannell Technical Advisor, Brian Perry Civil Problem Solving in the Crane Industry

Life Member of the Crane Association, former Crane Leader of the Year and Crane Trainer of the Year and current member of the Crane Association of New Zealand Council, Malcolm has an impressive involvement with the industry.

Commencing work for Brian Perry Civil in Hamilton directly from college, Malcolm started work as a labourer for the company and is currently Technical Advisor. He has worked on a variety of large projects both in New Zealand and the Pacific Islands.

Malcolm is passionate about the Association, the industry and about training.

SPEAKERS



Kevin Badcock

LLM (construction law, arbitration & adjudication), LLB, NZCE (Civil),

REA – Lawyer, Engineer, Contractor

Construction Contracts Act 2002

Kevin is a construction lawyer, engineer and contractor. For over 30 years he has been actively involved in the construction industry as a contractor and technician engineer, and now as a specialist legal counsel. He presently operates his own legal practice along with his two lawyer daughters specialising in the resolution of construction disputes, with a particular focus on all matters relating to the Construction Contracts Act 2002.

He is the Honorary Solicitor for the Specialist Trade Contractors Federation and regularly acts for parties on a pro bono basis on important industry issues.



Tom Smith
President, Crane Industry Council of Australia
The Crane Scene in Australia

Tom has been active in the Crane Industry since 2001 and is now the Managing Director of McKay United, a premier Crane Hire Company with depots in Melbourne, Geelong and Hobart. Starting his career as a rigger, Tom made the progression into business administration, completing a Bachelor of Economics and an MBA.

Tom's experience enables him to lead strongly on strategic and operational activities. He has strong connections with both employees and clients - and strives to deliver excellent service, safely.

Tom is passionate about representing 'Crane Hirers' and giving a voice to their needs. This led him to join the executive of the Victorian Crane Association in 2006. He served in this role until the State branches were amalgamated in 2014. In 2013, Tom joined the national board of the Crane Industry Council of Australia as a Director and was elected as the Board President in 2018.



Mike Brown
Transport Specifications Ltd
Swept Path Update and RUC Rebates

Mike Brown has been involved in the Heavy Vehicle industry for over 25 years. Working primarily as a consultant to assist clients to meet the regulations for transport law in NZ for over dimensional and overweight vehicles. Mike has experience with lobbying governing bodies to seek changes to legislation when required. Mike has a special interest in working with vehicles which are outside the normal scope and finds great satisfaction in helping to provide approvals where others have failed.

Mike is the Managing Director of Transport Specifications Ltd which is a group of specialist heavy vehicle consultants and certifying engineers in Silverdale, Auckland in 2010.

SPEAKERS



Clive Marple Auckland Branch Manager, Cookes Fall Protection Demonstration

Clive has been involved with the safety industry since 1970 and has specialised in height safety products and solutions since 1977. He has worked mainly in product sales and has travelled the world working with manufacturers to identify products that provide workable solutions for his customers. He has found that unless the products are user friendly and assist the user in doing the job at heights, it doesn't get used as the focus is on getting the job done.

He has worked in an Australian height safety equipment manufacturing plant, managing a height safety soft goods sewing operation and was also in charge of testing the products for AS/NZS Standards certification. He then further specialised with permanent height safety systems and was GM for a UK based manufacturer of permanent height safety systems in Australia, which involved the designing and installation of systems in all Australian States. Prior to returning to New Zealand he was Operations and Safety Manager for an abseiling company with 8 permanent abseilers working on various structures from High Rise apartments in the Gold Coast to large road cutting embankments providing stability and safety repairs.

Since returning to New Zealand he has been a trainer in height safety, confined spaces and EWP equipment and joined Cookes in May 2015 to co-ordinate and promote Cookes as a "Total Solution Supplier" to their customers. In April 2016 he visited Austrian, German and Swiss manufacturers to source the most up to date height safety solutions and now Cookes are the New Zealand agents for Innotech Safety Systems, Mittelman Rescue Systems and Abra walkways and ladders.

Clive will be demonstrating drop testing and fall arrest forces along with rescue equipment showing how to escape safely and quickly from heights.

EXHIBITION

The Trade Exhibition Hall adjacent to the Grand Hall is the location of the CANZ 2019 Trade Exhibition. The Trade Exhibition is open at the following times:

 $\begin{array}{lll} \text{Wednesday 17th July} & 5.45 \text{pm} - 8.30 \text{pm} \\ \text{Thursday 18th July} & 8.30 \text{am} - 6.00 \text{pm} \\ \text{Friday 19th July} & 8.30 \text{am} - 1.00 \text{pm} \\ \end{array}$

The Originals Welcome Reception will be held in the Trade Exhibition Hall between $5.45 \,\mathrm{pm} - 8.30 \,\mathrm{pm}$ on Wednesday. The Trade Exhibition area is also the venue for morning and afternoon tea and lunch, and the networking session on Thursday evening.

Exhibitor Listing

Exhibitor	Booth No(s)
Cookes	1 & 2
Design Engineering /Survey New Zealand	3
NMT Shipping	4
JD Rigging	5
Vertical Horizonz New Zealand	6
Titan Equipment/Terex/Kato	7 & 8
Allcrane Sales & Services/Tadano Oceania	9 & 10
SGS New Zealand	11
Standens	12
UAA	13
CablePrice/HSC Cranes	14
Skills	15
Liebherr	16 & 17
Perception Group/NZ Print	18
Crane Sales NZ Ltd/Mimico	19
Gough Palfinger	20
Sheet Pile NZ Ltd	21
Pace Cranes	22
TRT/Manitowoc/HIAB	23 & 24

Crane Display

The crane display will be open to all delegates at the following times:

Thursday 18th July 9.30am - 10.15am Friday 19th July 10.15am - 10.45am



BOOTHS 1 & 2

Cookes

Sponsor: Thursday afternoon tea

Cookes (part of the Bridon Bekaert Ropes Group), a global technology leader in the manufacture of wire and fibre rope, we are proud to have been supporting the crane industry in NZ for over 104 years.

With a branch network strategically located in eleven centres Cookes provides the most comprehensive support for your lifting requirements.

Cookes is the Authorised New Zealand master distributer for:

Peerless (USA), Yoke Industrial (Taiwan), Drakena (Germany), Crosby Group (USA), PWB Anchor (Australia), Pacific Hoists (Australia), Van Beest (The Netherlands), Rud (Germany), MaxiRig (Australia)

Capabilities:

Test Beds: Located in eleven centres, with 200 tonne maximum capacity in Auckland & New Plymouth.

Pressing Capacity: Din Alloy ferrules to code 56. (52mm IWRC Wire rope)

Test Vans: Twenty-six vans national carrying out visual and proof testing of your height safety equipment and lifting equipment.

NDT Inspection: In service non-invasive inspection of your critical wire ropes from 10mm to 83mm diameter.

Bri Cert: The most advanced lifting equipment asset management system allowing instant customer access to certificates and reports

Representatives: Steve Marshall, Rob Smit

Website: www.cookes.co.nz

Email: customerservices@bridoncookes.co.nz

Phone: 0508 274 366







BOOTH 3

Design Engineering / Survey New Zealand

Sponsor: Marlborough Sounds Networking Trip. Welcome bottle of wine.

Certification, compliance, consulting and Chartered Engineers. Crane Design Verifiers, Nondestructive testing i.e. - RT, UT, PT, MT.

IANZ endorsed annual safety certificates of inspection in accordance with ACOP & PECPR regulations. Safety equipment inspections, Mechanical & Civil design. Heavy vehicle certifying engineers, Weld testing & Inspections

OFFICES

Christchurch: 12 Izone Drive, Rolleston. Ph + 64 3 348 6713, Fax. + 64 3 688 6722

Timaru: 4 Elizabeth Place. Ph + 64 3 688 6713, Fax. + 64 3 688 6722 **Dunedin:** 32 Cresswell Street. Ph + 64 3 477 1713, Fax. + 64 3 477 1765 **Nelson:** 443c Nayland Road, Stoke. Ph + 64 3 547 4069, Fax + 3 547 4035 **Hamilton:** 21 Euclid Ave, Te Rapa. Ph + 64 7 850 1177, Fax. + 64 3 688 6722

Representative: Dean Van Buuren

Website: www.designengineering.co.nz, http://surveynz.co.nz

Email: dean@detim.co.nz Phone: 021 737 474



BOOTH 4

NMT Oceania NZ Ltd.

Sponsor: Lanyards

The NMT Group specializes in the worldwide shipment of cars, trucks, cranes, trailers and all other self-propelled or rolling cargo.

Operating in the world's most important trade lanes, NMT moves cargo worldwide on modern and technically advanced deep-sea and short-sea RoRo vessels.

With the large fleet of flexible vessels used, NMT is able to transport all types of vehicles, and also oversized static pieces worldwide.

NMT is an independent and global RoRo service provider, offering its customers maximum value for money and one-stop shopping through our local and highly experienced staff, innovative transport solutions and no frills services.

Representative: Brendon Brock-Smith

Website: www.nmtshipping.com
Email: nz@nmtshipping.com

Phone: 09 217 3617



BOOTHS 5 JD Rigging

JD Rigging is a privately owned New Zealand company that began in 2004. Our Head Office is in Wellington and we have branches in Wellington and Auckland. Our services are available nationwide

Need to hire equipment and/or train or assess your staff? Have the equipment but need service and repairs, or parts? JD Rigging is a specialist service provider in:

Tower Crane Rental, Maintenance and Repair

Tower Crane Erection, Climb, Dismantle and Service (NZQA Certified)

Mobile & Crawler Crane Hire, Sales, Maintenance and Repair

Geda & YHX Personnel and Material Construction Hoist Hire, Sales, and Service

NZQA-approved training and assessment pertaining to the crane industry

The supply of Crane Operators, Dog-men, Crane Supervisors (NZQA certified)

Project Management Solutions and Support

Health & Safety Solutions and Support

Off Shore and Marine Crane Maintenance and Repair

Skyman Temporary Suspended Platform Sales, Hire, and Service

Wind Turbine Hoist and Crane Servicing

Machinery Relocation

General Rigging and heavy lift solutions

Building Maintenance Unit Sales and Service

Certificate of Membership Skills, SiteSafe, CANZ, LEENZ

We offer the option of equipment hire, or can contract to provide both the equipment and the appropriate skilled operators to complete the job for you. At J D Rigging we have a solid work ethic and enjoy a proud reputation for delivering top quality equipment and workmanship, and for completing projects within budget and on time.

Representatives: Jason Dennison & Leigh McDonald

Website: JDRIGGING.CO.NZ Email: jason@jdrigging.co.nz

Phone: Wellington 04 232 0930, Auckland 0224971609



BOOTH 6

Vertical Horizonz New Zealand

Vertical Horizonz New Zealand has 20 years' experience in delivering NZQA accredited training, and we currently deliver over 110 health and safety compliance short courses.

Our suite of Crane courses includes:

MEWP

Telehandler

Overhead Crane - Pendant Controlled

Overhead Crane - Cab Controlled

Load Slinging and Communication

Truck Loader Crane

Prepare and Sling Complex Loads

Non-slewing Articulated Crane

Mobile Crane

Vessel-Mounted Crane

We are flexible and can tailor courses to meet your specific requirements. Our trainers are recognised subject matter experts in their areas of expertise. They have gained experience from dealing with "real" situations in varying environments and conditions.

Representatives: Andrew Sykes and Aaron Shepherd

Website: www.verticalhorizonz.co.nz

Email: info@verticalhorizonz.co.nz

Phone: 0800 72 33 848

BOOTH 7 & 8

Titan/Terex/Kato

Sponsor: Partners Programme



Titan Construction Equipment

Titan Construction Equipment specialises in new and used crane sales and holds the exclusive agency in New Zealand for all Terex and Kato cranes.

Our dedicated crane staff have a wealth of technical knowledge and expertise to assist customers throughout New Zealand following the core principal of "you can't sell a crane if you can't back it up."

Additionally, we carry an extensive inventory of spare parts stock and with direct access to our principals, can order and have spare parts flown in within 48hours.



Terex

Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment.

When you choose Terex Cranes products, you get more than equipment designed for reliability, easy operation, convenient service and uncompromising safety. You also get tailored service and support from a team that understands your challenges. We believe our job is to make your business better. From the Australian Made Pick & Carry Crane, Crawler and Tower Cranes, Road and All-Terrain Mobile Cranes, Terex Cranes has products that offer you exceptional performance, safety and reliability.



KATO

For over a century, Kato have followed the motto: "Contributing To Society By Providing Excellent Products." Kato continues developing a variety of machines to meet the needs of the day for the lifting and construction industries. Current technologies can be traced back through their long history of developing original technologies. Since their establishment, they have valued creativity and challenged the limits of technological innovation with a pioneering spirit.

Representative: Kirsten Davidson

Website: www.titance.co.nz Email: kirsten@titance.co.nz

Phone: 04 560 9341



TADANO



Allcrane Sales & Services Ltd & Tadano Oceania Pty Ltd

Sponsors: Allcrane Sales & Services Ltd: Coffee Cart

Tadano Oceania: Conference Breakfast & Keynote speaker

Distributors of Tadano Truck Cranes, Rough Terrain Cranes, Tadano Faun All Terrain Cranes, Tadano Mantis Crawler Cranes, Fassi and Jekko Cranes.

Crane and equipment sales and service

Representatives: Mike Morris, Anthony Grosser

Website: www.allcrane.co.nz Email: Sales@allcrane.co.nz Phone: 0800 255 27263



BOOTH 11

SGS New Zealand Ltd

Sponsor: Thursday & Friday Morning teas

Crane, hoisting and lifting equipment inspection from SGS. Whether you own or operate cranes, lifting or hoisting equipment, you need to ensure that they are safe, and in compliance with statutory requirements. That is where SGS can help.

Why use crane, hoisting and lifting equipment inspection from SGS?

We are the world's leading company for inspection, testing, verification and certification of all types of crane, hoisting and lifting equipment. That means that we can offer you the unrivalled expertise, experience and equipment to conduct professional statutory and voluntary crane inspections:

SGS can help you:

- Meet all associated regulatory requirements, with independent inspection carried out in accordance with all applicable regulations, standards and engineering practices
- Assure the safe and proper working capability and condition of your crane or lifting and hoisting equipment
- Maintain the capability and availability of your equipment
- Maximize uptime and planned outages to minimize operational impact

Representative: Phil Schunk
Website: www.sgs.co.nz
Email: Phil.Schunk@sgs.com

Phone: 027 524 1380



BOOTH 12

Standens

Sponsor: Ian Grooby Networking Function.

One of New Zealand's largest Kiwi-owned suppliers of Lifting, Rigging and Height Safety Equipment and your partner in lifting and safety.

With quality and safety as the foundations of our company philosophy, you can be sure of Standen's LEEA accredited staff for all of your lifting, rigging, safety equipment and servicing.

Established in 1978, STANDEN'S (DM Standen Ltd) has become one of New Zealand's largest privately owned, independent suppliers, manufacturers and distributors of Lifting, Rigging and Height Safety products. STANDEN'S offers mechanical splicing of wire rope up to 40mm diameter, hand splicing for both wire and synthetic rope; and inspections and rope winding services both in our factory and on-site. This service also includes the supply and fitting of end terminations. We offer on-site pressing and socketing for a selection of crane wires. STANDEN'S has in-house and mobile testing capabilities up to 100 tons, including mobile test frames to manage annual recertification requirements and support large projects.

Representative: Sam Linder **Website:** www.standens.co.nz

Email: sam@standens.co.nz/sales@standens.co.nz

Phone: 0800 STANDENS (OR 09 837 7100)





BOOTH 13

Underwriting Agencies of New Zealand Pty Ltd

Sponsor: Business Partner

Specialist Mobile Plant & Equipment Insurer.

Representatives: Matt Ziegler, George Grasso, Briony Guest

Website: www.uaa.com.au Email: mattz@uaa.co.nz Phone: +64 21873754



HSC CRANES

BOOTH14

CablePrice/HSC Cranes

Sponsor: Premier Sponsorship

CablePrice NZ are the proud New Zealand importer and distributor of HSC cranes.

HSC and CablePrice offer New Zealand industries a complete range of crawler cranes for construction, civil engineering, cargo handling, building and foundation work. With crawler cranes available from 55t all the way up to 550t CablePrice is sure to have a crane to suit your needs.

CablePrice offers the complete package including onsite installation and commissioning. All cranes are backed up by our full nationwide support team and branch network.

All HSC cranes are designed under a three key concepts approach of "simple", "refined" and "reliable" to enforce the key elements customers are looking for in their crawler cranes.

For more information on your next crawler crane, contact CablePrice (NZ) Ltd on 0800 555 456 or visit cableprice.co.nz

Representatives: Jason Cann & Yo Miyata

Website: www.cableprice.co.nz & www.hsc-cranes.com **Email:** jason.cann@cableprice.co.nz, yo.miyata@shi-g.com

Phone: 04 568 0571 or 027 5681898



BOOTH 15

Skills

Sponsor: Dinner & Quiz Night

Skills is one of New Zealand's largest Industry Training Organisations.

Our purpose is to arm tradespeople with the right qualifications to succeed in their career.

The construction boom means demand for workers is high. We've been working closely with the cranes industry to develop qualifications which meet employer needs and deliver skilled employees.

Skills is committed to maintaining that partnership, and helping the cranes industry grow.

Visit skills.org.nz or phone 0508 SKILLS to find out how we can help grow your business.

Representatives: Carl Rankin, Diane Lithgow

Website: www.skills.co.nz
Email: info@skills.org.nz

Phone: 0508 SKILLS



BOOTH 16 & 17 Liebherr

Sponsor: Gala Awards Dinner

Liebherr is more than just one of the world's largest manufacturers of construction machinery. The Group has almost 44,000 employees, from over 130 companies, in more than 50 countries who help to shape technological advances in many other industries.

For more than 60 years, the Liebherr name has represented for a large, continually developing range of sophisticated products and services. Exceptionally practical, seasoned and proven engineering, as well as a consistent high quality level to ensure customers benefit in all product areas. The Core Values of the third-generation family-run business shape the corporate culture and form a solid basis for the continued growth and success of the Liebherr Group.

Representatives: Tom Curran, Bill Houlker

Website: www.liebherr.com.au

Email: Annielyn.Iglesia@liebherr.com

Phone: 027 522 4443





BOOTH 18

Perception Group/NZ Print

Sponsor: Business Partner – Conference Printing and Handbooks

For over 30 years, Perception Group has been the partner of choice for organisations throughout New Zealand. Perception Group has the capacity to manage all print jobs, from digital to offset, from large runs to one-off.

Perception Group is the country's leading printer for Industry Training Organisations (ITOs). Perception Group has developed multi-media communication tools enabling clients to communicate with their stakeholders via personalised web pages, email, print and text.

Representative: Glenn Leenderts **Website:** www.perception group.co.nz

Email: glenn.l@perceptiongroup.co.nz

Phone: 04 801 7892



BOOTH 19

Crane Sales New Zealand Ltd/Mimico

Crane Sales New Zealand Ltd provides a total solution for all of your crane needs.

Crane Sales NZ sells and supports EFFER truck cranes, UNIC mini crawlers, Maxilift truck cranes and Tommy Gate hydraulic liftgates.

Formed in 2008, the company has experienced staff who are also able to source new and used parts from around the world — even hard-to-get parts for any make and any model.

Through its sister company MIMICO, Crane Sales NZ has access to a nationwide network for sales, parts and service.

Representative: Ben Prowse , Jonny Alexander

Website: www.cranesales.co.nz **Email:** enquiries@cranesales.co.nz

Phone: 0800 80 64 64



BOOTH 20 Gough Palfinger

Gough Palfinger is dedicated to delivering the world's leading range of innovative lifting, loading and handling solutions.

We are technology leaders in truck mounted cranes, hookloaders and tail lifts - providing customers with unique advantages that reflect in exceptional performance and profitability. We complement this with superior technical support and after sales service."

Representatives: Gary Stead, Duncan Phillips

Website: www.goughpalfinger.co.nz

Email: office@palfinger.co.nz

Phone: 0800 725 346



BOOTH 21

Sheet Pile NZ Ltd

The experienced and professional Sheet Pile NZ team knows how busy construction sites can get and how important it is for projects to be delivered on time and to budget.

Sheet Pile NZ's three yards are stocked with locally-based sheet pile and whether you need it next week or today, our team will deliver you quality sheet pile for your project - at competitive prices.

Sheet Pile NZ offers both short and long-term hire, along with sales of new and used sheet piling.

With at least 2,000 tonnes of stock on hand at any one time, we provide a fast and reliable service for construction and contracting firms urgently requiring sheet pile.

Dispatch is from either Auckland, Hamilton or Christchurch, and we transport nationwide. We have also introduced a new concept design service for sheet pile walls to provide accurate and cost-effective planning.

We're proud to say we've got the sheet pile you need, when you need it.

Representative: David Broad **Website:** www.sheetpile.co.nz **Email:** david@sheetpile.co.nz

Phone: 021 500 625



BOOTH 22

Pace Cranes

Sponsor: Life Representatives

Pace Cranes was established in 1987 to provide the mobile crane industry with an independently owned and operated sales, service and spare parts organisation. From our inception we have been staffed only by personnel who have a genuine interest, knowledge and experience in the crane industry.

As a natural progression Pace Cranes began to represent well known products within the crane industry and after many years of representing various products, Pace Cranes has now selected a range of equipment to complement the current market requirements.

Pace Cranes is the authorised Australian and New Zealand agent for Maeda Mini Crawler Cranes, and Sennebogen Cranes.

Our staff have extensive experience and knowledge repairing most makes of cranes. We have also travelled and carried out repairs to cranes throughout Australia and the Pacific.

Representatives: Anthony Heeks, Michael Cawston

Website: www.pacecranes.com.au **Email:** Sales@pacecranes.com.au

Phone: +61 2 9533 5411







BOOTH 23 & 24 TRT/MANITOWOC/HIAB

TRT | Manitowoc Joint Sponsor: Originals Welcome Function

TRT |HIAB Sponsor: Thursday Lunch

With over 50 years' experience in the New Zealand and Australian crane industry, TRT are your local experts! There has been many new developments at TRT over the past year from the launch of a new crane to becoming the distributor of HIAB in NZ. Come and talk with our team to find out more.

TRT Launch A New TIDD Crane

TRT has a new pick and carry crane designed and manufactured in house, the TIDD PC25-2 surpasses all other cranes in its class for both capability and safety. Launching in Australia in May 2019, find out what makes it the best and why this crane will suit your operation.

TRT Proud NZ distributor of Manitowoc Cranes for 40 years. Manitowoc Cranes is committed to providing the most innovative, advanced and comprehensive range of lifting solutions. With products, that have long set the standard for excellence worldwide, including:

- Grove All Terrain and Rough Terrain Cranes
- Manitowoc Lattice Boom Crawler Cranes
- Potain Tower Cranes

Whatever. Wherever. Whenever. We're there™

Manitowoc crane care is TRT's commitment to total customer and crane care 24/7, 365 days a year, New Zealand wide, with factory trained technician to support you for the life of your crane!

Service and Parts

Let us do the heavy lifting. TRT offers a broad range of products and services to the industry with factory trained expert technicians able to travel to you — anywhere in NZ! We get you back to your business faster 24/7.

- Huge crane parts inventory
- Service and repair for all makes and models
- Specialist crane trailers
- Outrigger pads and auxiliary equipment

HIAB | Built to Perform

TRT are NZ distributors for HIAB truck loader cranes, ZEPRO truck tail lifts, JONSORED and LOGLIFT log cranes, MULTILIFT equipment, and MOFFETT truck mounted forklifts.

Since Nov 2018, TRT has established a network of service technicians, installation experts, and a large parts inventory NZ wide to back up the quality and reliability of Hiab. If you have existing Hiab equipment or are looking for some new options, come and have a chat with Nathan.

When you choose TRT, it's... for the long haul

Representatives: Robert Carden, Jason Barnes, Dean McIlroy and Nathan Timoko,

Neil Hollingshead, John Stewart, and Andrew Gray

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Phone: 07 849 4839

SPONSORS



Major Oak Safety Training

Sponsor: Friday Lunch

Representative: Stuart Hindley **Website**: www.Most.kiwi.nz

Phone: 027 788 4463

Major Oak Safety Training is owned and operated by Stuart Hindley, an independent registered assessor across several industry sectors.

Stuart delivers assessing and training solutions nationwide for a large range of Cranes, mobile plant, forklifts, mewp's, height safety, endorsements and licenses.

Contact Stuart for the Most relevant training — On your site, on your equipment.

Major Oak Safety Training.



UDC Finance Ltd

Sponsor: Crane Project of the Year

Representative:

Website: www.udc.co.nz Phone: 0800322 888

Plant, Equipment and Vehicle Finance

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THE ORIGINALS WELCOME FUNCTION





IAN GROOBY NETWORKING FUNCTION

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CRANE PROJECT OF THE YEAR







DELEGATES WELCOME BOTTLE OF WINE

MORNING & AFTERNOON TEAS









