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| **2018 CANZ CONFERENCE**  **&TRADE SHOW**  **18th – 20th July**  **Grand Millennium Hotel, Auckland** | |
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| **Moving On Up** | |

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| **Programme** | | |
| **Wednesday 18th July** |  | |
| 2.00pm-5.00pm | **Registration** | Pre-function Area |
| 5.45pm – 8.30pm | **The Originals Welcome Reception**  (*Named after the companies that first joined the Association in 1975).*  *Sponsor:* **Tidd Ross Todd/Manitowoc** | Trade Show Area |
| 8.30pm onwards | **Free evening** |  |
| **Thursday 19th July** |  | |
| 7.30 – 9.00am | **Registration continues** | Pre-function Area |
| 9.00am | **Conference Opens** | Ballroom |
| 9.15am – 10.15am | **Auckland Infrastructure 20 year plan**  Phil Goff – Auckland Mayor, under invitation | Ballroom |
| 10.15am– 10.45 am | **Morning Tea**  *Sponsor:* **Assessing & Training Services Ltd** | Trade Show Area |
| 10.45am – 11.00 am | **Business Partner Presentation - UANZ** | Ballroom |
| 11.00am -12.30 pm | **CANZ AGM** | Ballroom |
| 12.30pm – 1.30 pm | **Lunch**  *Sponsor:* **CablePrice/HSC** | Trade Show area |
| 1.30pm – 2.30 pm | **Workplace Drug & Alcohol Testing**  CJ Rahi – Advanced Diagnostics | Ballroom |
| 2.30pm – 2.45pm | **Technology and the Crane Industry**  Kato | Ballroom |
| 2.45pm – 3.00pm | **Technology and the Crane Industry**  Terex – Danny Black | Ballroom |
| 3.00pm – 3.30pm | **Afternoon Tea**  *Sponsor:* **Cookes** | Trade Show Area |
| 3.30pm– 4.30pm | **Wire & Synthetic Ropes**  Bertus Marks | Ballroom |
| 4.30pm – 5.45pm | **Ian Grooby Networking Function**  *Sponsor:*  **Standens** | Trade Show Area |
| 6.00 pm | **Coaches depart for dinner** | Hotel Foyer |
| 6.30pm – 10.00pm | **A Night at the Races**  *Sponsor:* **Titan Construction Equipment/Terex/Kato** | Ellerslie Race Course |
| **Friday 20th July** |  | |
| 7.30am – 8.30am | **Associates Meeting** | Coromandel Room |
| 9.00am– 10.00 am | **Embracing Challenge & Change**  *Keynote Speaker -William Pike*  *Sponsor:* **Pace Cranes** | Ballroom |
| 10.00am – 10.30 am | **Morning Tea**  *Sponsor:* **NMT Oceania NZ Ltd** | Trade Show Area |
| 10.30am– 11.15 am | **Changing Training Environment**  Rod Auton/Jan Coton/Skills | Ballroom |
| 11.15am – 11.45am | **Economic Update**  Philip Borkin, Senior Macro Strategist, ANZ Bank | Ballroom |
| 11.45am - 12.15 pm | **Technology and the Crane Industry**  Andrew Esquilant – Liebherr-Australia Pty Ltd | Ballroom |
| 12.15pm – 1.15pm | **Lunch**  *Sponsor:* **UANZ** | Trade Show Area |
| 1.15pm – 1.45 pm | **Inspection Bodies**  Stuart Wright – Worksafe NZ | Ballroom |
| 1.45pm – 2.00pm | **Technology and the Crane Industry**  John Stewart – Manitowoc Cranes | Ballroom |
| 2.00pm – 2.30pm | **Incident Management** | Ballroom |
| 2.30pm – 3.00 pm | **Afternoon tea**  *Sponsor:* **JLT** | Trade Show Area |
| 3.00 pm– 3.15pm | **Technology and the Crane Industry**  Tadano Oceania GM Anthony Grosser | Ballroom |
| 3.15pm-3.45pm | **Transpower – Working around powerlines**  Steve Peake, Regional Services Manager, Transpower | Ballroom |
| 4.00pm – 4.30 pm | **CICA Update**  CICA President Danny Black | Ballroom |
| 6.00 – 7.00pm | **Gala Awards Dinner Networking Session**  *Sponsor:* **UANZ** | Trade Show Area |
| 7.00pm onwards | **Gala Awards Night Dinner**  *Sponsor:* **Skills**  **Weighload Trophy**  **Skills Training Awards**  **Project of the Year –** Sponsored by UDC  **Lift of the Year** | Ballroom |

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| **Partners Programme**  ***Sponsor:*** Liebherr New Zealand | | |
| **Thursday 19th July** | | |
| 10.45 am- 3.00pm | **Masterchef Challenge**  Social Cooking School | Meet in hotel foyer |
| 4.30 pm onwards | As per delegates programme |  |
| **Friday 20th July** | | |
| 10.00am – 4.00pm | **The Great Escape Island Challenge** | Meet in Hotel foyer |
| 4.00pm onwards | As per delegates programme |  |

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**Speakers**

Greg Ward – MC

**MC Greg Ward**

Greg Ward is the most prominent business MC in the New Zealand conference and events market and is fast gaining recognition within Australia. Greg’s approach is professional, well-prepared and engaging, commanding audience attention with sincerity and humour as appropriate to the occasion.

As a professional Master of Ceremonies and highly-effective communicator, Greg works closely with you to create an effortless flow to your event. With over 13 years’ experience in the conference & events industry, including corporate and association conferencing, gala dinners, awards evenings, product launches and road-shows, Greg shares his expertise to make your event even more memorable.

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**Danny Black – General Manager Terex Cranes Australia & CICA President**

Danny Black’s 28 year career in cranes started following graduation from the University of Queensland, with a Bachelor of Mechanical Engineering degree, when he joined Franna Cranes as a Design Engineer in 1989. By 1991, he was in charge of the early design team and leading a series of successful new Pick and Carry crane releases. When Terex Corporation purchased Franna in 1999, Danny continued to hold responsibilities as Engineering Manager. He was appointed to his current position as General Manager for Terex Cranes Australia in 2009.

Danny began his involvement with CICA in 2000, when he was appointed as Australian Standards ME005 (Cranes) representative. He has actively served on the CICA Board since 2005, was appointed CICA Vice President in 2009 and has been serving as CICA President since 2014.

In 2012 Danny was awarded the CICA Con Popov Memorial Award, in recognition of his engineering achievements and contributions to the Australian crane industry.

**Philip Borkin – ANZ Bank Senior Macro Strategist**

Philip returned to working at ANZ in 2015 after a five year stint with Goldman Sachs in both Auckland and Sydney covering the New Zealand and Australian economies. He previously worked at ANZ in the Economics team between 2006 and 2009 in Wellington.

After holding a senior economics role in the team for a number of years, including being responsible for pulling together the main economic forecasts of the team, Philip recently shifted into more of a market strategist type role; commentating on and advising clients specifically on the movement and direction in interest rates and exchange rates.

 **Andrew Esquilant – Liebherr Australia PTY LTD**

As General Manager of Liebherr-Australia’s Mobile Crane Division, Andrew Esquilant manages 66 employees across sales, service and parts in Australia, New Zealand and Papua New Guinea. He also holds the position of member of the board of Liebherr Australia.

Andrew began his career in the building industry as an apprentice carpenter and joiner, also acquiring post trade certificates in building. Throughout his career in the building industry he obtained crane certificates, eventually moving his career full-time into the crane industry.

After a few years in the crane sector, Andrew worked for Morrow Equipment, the dealer for Liebherr Tower Cranes in Australia. During his time at Morrow he was involved in Liebherr’s Marine Product. Andrew joined Liebherr Australia as National Sales Manager of the Mobile Cranes division for Liebherr-Australia. Andrew provided support in this role for two and a half years, guiding the sales team before the opportunity in 2013 to become General Manager of the Mobile Crane Division was presented to him.

In his current role, Andrew particularly enjoys supporting customers with the mobile crane product and is inspired by watching them build their own family businesses.

**Anthony Grosser – National General Manager, Tadano Oceania**

Anthony Grossers 20+ year crane industry career commenced in the outback town of Kalgoorlie. As a diesel mechanic Anthony took on the role as Maintenance foreman for Brambles Goldfields region which involved the management of 40+ cranes in their regional fleet.

During the changeover to Boom Logistics in 2000 Anthony identified a requirement for external mobile crane repairs and serving and so he commenced AML Equipment. Growing the company over subsequent years to become one of the country’s largest repair facilities and acting as a service and support agent for Tadano for 7 years and Terex in its final 2 years. After the purchase of the company by Tadano Oceania Anthony has now taken the role of National General Manager.

Anthony has been active in CICAWA (previously CAWA) serving as a committee member since 2010 and Chairman since 2014. Anthony was one of the original CraneSafe inspectors until 2014 and has consulted on numerous large construction projects in Australia, Middle East and Asia

**Bertus Marks – Standens**

Bertus is a qualified Rigger Ropesman from South Africa, who has been living in New Zealand for 10 years. He has worked with wire ropes and lifting equipment for 25 years.

His Qualifications are:

Rigger Ropesman 3 years apprenticeship (Best metallurgical apprentice)

NDT testing certificate in the USA at NDT technologies. LEEA Trained

Offshore BOSIT (Testing on oilrigs) Holding Unit standard 3789 and 3795

Bertus is also working with the School of Forestry University of Canterbury to do research of wire rope life in the forestry.

His work history includes:

Testing on the biggest ropes on the deepest mines in the world, Splicing ski and mine ropes in all different applications. Work in the New Zealand testing and rigging industry for the last 8 years for international company and locally owned companies.

Presentation:

• ISO 4309

• Basic Inspection of wire ropes

• How to increase the life of wire ropes

• Basic inspection of lifting equipment

• Best practice when using lifting equipment

 **Steve Peake – Regional Services Manager, Transpower**

MIET, MIPENZ, CEng(UK), B.Eng.(Hon’s) Electrical Engineering, Chartered Electrical Engineer

Currently leading and managing a team that is accountable for the delivery of National Transmission Grid services to the Upper North Island region of New Zealand.

The role is accountable for the safety, stakeholder relationship management, contractor and consultant management. Main responsibilities for all maintenance, operations, fault response and emergency management in the region. Also includes kaitiaki (custodianship) of Transpower's regional assets, worth in excess of $2bn.

Effective real-time operations management to ensure that national transmission assets are operated within their specified capability, including associated risks, outages and events to maintain the integrity of these assets.



**Will Pike – Keynote Speaker**

William Pike is an inspirational kiwi who is on one hell of a journey - from losing his leg in a volcanic eruption, to starting a nationwide youth development programme, to recently mountaineering in Antarctica.

It’s easy to see that William has an infectious enthusiasm for adventure, life and fun. His character and outlook on life are nicely summed up by the title of his popular autobiography, Every Day’s A Good Day.

William is an accomplished inspirational speaker who doesn’t retell stories, he relives them. 10 years ago, William almost lost his life in a volcanic eruption on Mt. Ruapehu. Doctors noted William’s survival as a miracle.

William’s obsession for the outdoors, education and seeing life’s challenges as opportunities to try again have helped him overcome adversity more than once.

William’s stories are wrapped with relatable message that challenge audiences to be everyday explorers, to be obsessed in a good way and how taking it slow is the fast track to success. Be prepared to relive this gripping, tear jerking, and hilarious journey on the edge of your seat.

As well as inspiring adults, William is the inspiration behind the William Pike Challenge Award, a youth development programme with a vision to grow resilient, confident and connected kiwi kids. Since 2013 the programme has made a positive impact on thousands of youth and close to 100 communities across the country**.**

As a 2015 Young New Zealander of the year finalist, 2017 Blake Leader Award recipient and a national role model – William is a leader and an achiever who resonates passion and success without limits.

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**CK Rahi – Advanced Diagnostics**

CK is a highly motivated person who is passionate about health and safety and has an extensive knowledge in the realm of drug and alcohol screening. CK has been a qualified work place assessor for training in the workplace urine drug testing unit standards and has successfully trained hundreds of trainees over the last few years with excellent feedback . She is the operations director for Advance Diagnostics, who has been in business successfully for the last 4 years and has equipped many SME’s and national clients to be able to execute an effective drug and alcohol screening regime.

CK believes in empowering workplaces with suitable tools to provide better and safer working environment, especially around drug and alcohol screening. CK likes to understand the requirements of her clients and provide suitable options for them to execute their D & A policy effectively and provide a meaningful and affordable solution. CK has been instrumental with helping unions and workplaces to achieve suitable regime around drug screening.

This passion of taking safety to the door has lead CK research reliable tools for detection of drugs of abuse and very closely follows the trends in the field of drug screening. CK has presented to various professional bodies- New Zealand Institute of Safety Management, Aviation Industry Association and writes for safety magazines.

CK is also a member of the joint standards committee for the review of the oral fluid drug standard AS 4760 and runs various seminars to make employers understand the realm of urine and oral fluid drug screening which enables them to make informed decision. CK has also provided advisory to Ministry of Transport, Civil Aviation Association and Maritime.

To enhance her skills in Occupational Health and Safety (OSH) CK is also currently doing - Post Graduate Diploma in Business Administration specialising in OSH. She is a qualified teacher holding her Post Graduate Certificate in Education from Middlesex University, UK.

CK has worked in the UK and NZ in various roles from banking, education and now leading a business- Advance Diagnostics NZ Ltd- Providing certified and quality point of care products for alcohol and drugs screening, health monitoring and associated services- Training and Development of your Drug and Alcohol policy.

******John Stewart**

**Vice President & General Manager, Australia and New Zealand, Manitowoc Cranes**.

John Stewart joined Grove in 1988, working at its Shady Grove facility in the U.S. after graduating in Marketing and Economics from the University of Michigan. In 1990, he moved to the UK to work at the company’s Sunderland factory, initially as European product manager and later as Senior Sales Manager for the UK, Southern Europe and North Africa.

In 1994, he moved to Singapore to take on an Asia-Pacific sales role, working across countries including Australia, Korea and India, and then in 2000, he was made Sales Director, Asia Pacific (including China) – a role he remained in until Manitowoc bought Grove in late 2002.

Post-2002, following the integration of Potain and Grove with Manitowoc, John served as Senior Vice President Sales and Marketing for Greater Asia Pacific, covering all of the company’s brands. In 2015 he was made Vice President & General Manager for Australia and New Zealand, his current position.

He currently lives in Sydney with his wife and daughter

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**Stuart Wright – Worksafe**

Stuart joined WorkSafe NZ as Technical Specialist in the field of Cranes, Lifting and Pressure Equipment, at its inception in December 2013, following over 13 years (8 in New Zealand and 5 in the UK) as a board certified inspector in the same field.

He was time served in the then British Steel as a mechanical engineer in a steel plate rolling mill. He has inspected overhead cranes in steel making plants up to 555 tonne SWL and mobile cranes up to 850 tonne SWL

His current role, as part of the Technical Services Team, is to provide technical advice on the Pressure Equipment, Cranes and Passenger Ropeways Regulations.

He currently sits on Standards Australia and Standards New Zealand standards setting committees as New Zealand representation. On behalf of Worksafe he chairs a recognised Inspection Body Managers forum to try to ensure consistency across New Zealand**.**

**Exhibition**

The Tasman Ballroom adjacent to the Rendezvous Ballroom is the location of the CANZ 2018 Trade Show. The Trade Show is open at the following times:

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| Wednesday 18th July | 5.45 pm – 8.30 pm |
| Thursday 19th July | 8.30 am – 6.00 pm |
| Friday 20th July | 8.30 am – 7.00 pm |

The Originals Welcome Reception will be held in the Trade Show Area between 5.45 pm – 8.30 pm on Wednesday. The Trade Show area is also the venue for morning and afternoon tea, lunch breaks and the networking sessions on Thursday and Friday evenings.

**Exhibitor Listing**

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| **Exhibitor** | **Booth No(s)** |
|  | 1 |
| Allcrane Sales & Service /Tadano | 2 & 3 |
| AMS Group | 4 |
| Standens | 5 |
| NMT Oceania NZ Ltd | 6 |
| Crane Sales New Zealand Ltd/MIMICO | 7 |
| SGS | 8 |
| Gough/Palfinger | 9 |
| CablePrice/HSC | 10 |
| Skills | 11 |
| Allied Petroleum | 12 |
| TRT/Manitowoc | 13 & 14 |
| Pace Cranes | 15 |
| Titan Construction Equipment/Terex/Kato | 16 |
| Titan Construction Equipment/Terex/Kato | 17 |
| Titan Construction Equipment/Terex/Kato | 18 |
| UAA | 19 & 20 |
| Liebherr | 21 |
| Morrow | 22 |
| Cookes | 23 & 24 |

**Sponsors & Exhibitors Profiles**

**(in Alphabetical Order)**

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|  | **Allcrane Sales & Services Ltd & Tadano Oceania Pty Ltd**  **Booths** 2 & 3  **Tadano Sponsorship** – 300tonne Sponsorship  Distributors of Tadano Truck Cranes, Rough Terrain Cranes, Tadano Faun All Terrain Cranes and Tadano Mantis Crawler Cranes.  Crane & equipment sales and service  Representatives: Mike Morris, Chris Collins  Website: www.allcrane.co.nz  Email: sales@allcrane.co.nz  Phone: 0800 255 27263 |
| A close up of a logo  Description generated with very high confidence | **Allied Petroleum**  **Booth: 12**  Allied Petroleum is recognised as an excellent partner to ensure communities are driving. We operate a growing fuel stop network nationwide, and provide fuel cards. Amongst diesel distributors we are a market leader, providing bulk fuel delivery to commercial customers including farmers, rural and civil contractors, quarries and transport operators. Bulk fuel delivery, when you need it, is something we’re serious about.  **Representatives:** tba  **Website: www.alliedpetroleum.co.nz**  **Email:**  **Phone:** 0800 115 205 |
|  | **AMS Group Ltd**  **Booth 4**  AMS Group is a leading industrial & machinery training and licencing provider. AMS Group has 8 branches and delivers training Nationwide. Specialists in crane training, AMS Group offers a range of 11 crane short courses, each with unit standard based training. The short courses are able to be delivered on your site, on your equipment, or you can enrol your team on one of the public courses available. The AMS Group works alongside the crane industry as we understand this industry and the demands placed on it. We have solid relationships with leading crane companies and can provide real training and assessment in these environments. AMS Group has an established reputation for quality and reliability of its training services and programs. AMS Group is a registered PTE with NZQA and an approved NZTA licence provider. AMS Group is 100% NZ owned and operated. With over 80 training courses, AMS Group offers a comprehensive, nationwide training solution for your business. Talk to us first.  **Representatives:** Chris Campbell  **Website:** www.amsgroup.co.nz  **Email:** office@amsgroup.co.nz  **Phone:** 0800 267 476 |
|  | **CablePrice (NZ) Ltd/HSC**  **Booth 10**  **Joint Sponsorship – Thursday Conference Lunch**  CablePrice NZ are the proud New Zealand importer and distributor of HSC cranes.  HSC and CablePrice offer New Zealand industries a complete range of crawler cranes for construction, civil engineering, cargo handling, building and foundation work. With crawler cranes available from 55t all the way up to 550t CablePrice is sure to have a crane to suit your needs.  CablePrice offers the complete package including onsite installation and commissioning. All cranes are backed up by our full nationwide support team and branch network.  All HSC cranes are designed under a three key concepts approach of "simple", "refined" and "reliable" to enforce the key elements customers are looking for in their crawler cranes.  For more information on your next crawler crane, contact CablePrice (NZ) Ltd on 0800 555 456 or visit cableprice.co.nz  **Representatives:** Andrew Crane & Yo Miyata  **Website**: www.cableprice.co.nz & www.hsc-crane.co  **Email:** a.crane@cableprice.co.nz,  yo.miyata@shi-g.com  **Phone:** 04 568 0571 |
|  | **Cookes**  **Booths:** 23 & 24  **Sponsor:** Thursday Afternoon Tea  Cookes (part of the Bridon Bekaert Ropes Group), a global technology leader in the manufacture of wire and fibre rope, we are proud to have been supporting the crane industry in NZ for over 104 years.  With a branch network strategically located in eleven centres Cookes provides the most comprehensive support for your lifting requirements.  Cookes is the Authorised New Zealand master distributer for:  Peerless (USA), Yoke Industrial (Taiwan), Drakena (Germany), Crosby Group (USA), PWB Anchor (Australia), Pacific Hoists (Australia), Van Beest (The Netherlands), Rud (Germany), MaxiRig (Australia)  Capabilities:  Test Beds: Located in eleven centres, with 200 tonne maximum capacity in Auckland & New Plymouth.  Pressing Capacity: Din Alloy ferrules to code 56. (52mm IWRC Wire rope)  Test Vans: Twenty-five vans national carrying out visual and proof testing of your height safety equipment and lifting equipment.  NDT Inspection: In service non-invasive inspection of your critical wire ropes from 10mm to 83mm diameter.  Bri Cert: The most advanced lifting equipment asset management system allowing instant customer access to certificates and reports  **Representatives:** Andy Palmer, Steve Marshall  **Website:** www.cookes.co.nz  **Email:** customerservices@bridoncookes.co.nz  **Phone:** 0508 274 366 |
|  | **Crane Sales New Zealand Ltd/MIMINO**  **Booth: 7**  Crane Sales New Zealand Ltd provides a total solution for all of your small crane needs.  Crane Sales NZ sells and supports UNIC mini crawlers, Maxilift truck cranes and Tommy Gate hydraulic liftgates.  Formed in 2008, the company has experienced staff who are also able to source new and used parts from around the world – even hard-to-get parts for any make and any model.  Through its sister company MIMICO, Crane Sales NZ has access to a nationwide network for sales, parts and service.  **Representative***s:* TBC  **Website**: www.cranesales.co.nz  **Email:** enquiries@cranesales.co.nz  **Phone:** 0800 80 64 64 |
|  | **Gough Palfinger**  **Booth 9**  Gough Palfinger is dedicated to delivering the world's leading range of innovative lifting, loading and handling solutions.    We are technology leaders in truck mounted cranes, hookloaders and tail lifts - providing customers with unique advantages that reflect in exceptional performance and profitability. We complement this with superior technical support and after sales service.”  **Representatives:** Rod Coombs & Duncan Phillips  **Website:** www.goughpalfinger.co.nz  **Email:** office@palfinger.co.nz  **Phone:** 0800 725 346 |
|  | **Liebherr New Zealand**  **Booth: 21**  **Sponsor: Partners Programme**  Distributor of Liebherr cranes (All terrain and crawlers)  **Representatives:** Tom Curran, Andrew Esquilant, Steven Hogg, Manson Tong, Tom Grady, Manual Grab  **Website:** www.liebherr.com.au  **Email:** tom.curran@liebherr.com  **Phone:** 09 253 9720 |
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|  | **Morrow Equipment Co (NZ) L.L.C**  **Booth**: 22  The New Zealand branch of Morrow Equipment Company L.L.C. of Oregon USA. Liebherr distributors for Tower cranes and Marine cranes. Specialise in sales, service, erection services and all matters pertaining to the efficient operation of Tower and Marine cranes.  **Representative:** Bill Houlker  **Website:** www.morrow.com  **Email:** b.houlker@morrow.com  **Phone:** 04 589 4924 |
|  | **NMT Oceania NZ Ltd**  **Booth:** 6  **Sponsor:** Friday Morning Tea  The NMT Group specializes in the worldwide shipment of cars, trucks, cranes, trailers and all other self-propelled or rolling cargo.  Operating in the world’s most important trade lanes, NMT moves cargo worldwide on modern and technically advanced deep-sea and short-sea RoRo vessels.  With the large fleet of flexible vessels used, NMT is able to transport all types of vehicles, and also oversized static pieces worldwide.  NMT is an independent and global RoRo service provider, offering its customers maximum value for money and one-stop shopping through our local and highly experienced staff, innovative transport solutions and no frills services.  **Representative:** Brendon Brock-Smith  **Website:** www.nmtshipping.com  **Email:** nz@nmtshipping.com  **Phone:** 09 217 3617 |
|  | **Pace Cranes**  **Booth:** 15  **Sponsor: Keynote Speaker – Will Pike**  Pace Cranes was established in 1987 to provide the mobile crane industry with an independently owned and operated sales, service and spare parts organisation. From our inception we have been staffed only by personnel who have a genuine interest, knowledge and experience in the crane industry.  As a natural progression Pace Cranes began to represent well known products within the crane industry and after many years of representing various products, Pace Cranes has now selected a range of equipment to complement the current market requirements.  Pace Cranes is the authorised Australian and New Zealand agent for Maeda Mini Crawler Cranes, and Sennebogen Cranes.  Our staff have extensive experience and knowledge repairing most makes of cranes. We have also travelled and carried out repairs to cranes throughout Australia and the Pacific.  **Representatives:** Anthony Heeks, Michael Cawston  **Website:** www.pacecranes.com.au  **Email:** Sales@pacecranes.com.au  **Phone**: +61 2 9533 5411 |
|  | **SGS New Zealand Ltd**  **Booth: 8**  Crane, hoisting and lifting equipment inspection from SGS. Whether you own or operate cranes, lifting or hoisting equipment, you need to ensure that they are safe, and in compliance with statutory requirements. That is where SGS can help.  Why use crane, hoisting and lifting equipment inspection from SGS?  We are the world’s leading company for inspection, testing, verification and certification of all types of crane, hoisting and lifting equipment. That means that we can offer you the unrivalled expertise, experience and equipment to conduct professional statutory and voluntary crane inspections:  SGS can help you:  • Meet all associated regulatory requirements, with independent inspection carried out in accordance with all applicable regulations, standards and engineering practices  • Assure the safe and proper working capability and condition of your crane or lifting and hoisting equipment  • Maintain the capability and availability of your equipment  • Maximize uptime and planned outages to minimize operational impact  **Representative**: Phil Schunk  **Website:** www.sgs.co.nz  **Email:** Phil.Schunk@sgs.com  **Phone:** 027 524 1380 |
|  | **Skills**  **Booth: 11**  **Sponsor:** Gala Awards Dinner  Skills is one of New Zealand’s largest Industry Training Organisations.  Our purpose is to arm tradespeople with the right qualifications to succeed in their career.  The construction boom means demand for workers is high. We’ve been working closely with the cranes industry to develop qualifications which meet employer needs and deliver skilled apprentices.  Skills is committed to maintaining that partnership, and helping the cranes industry grow.  Visit skills.org.nz or phone 0508 SKILLS to find out how we can help grow your business.  **Representatives:** Lance Reisterer  **Website:** www.skills.co.nz  **Email:** info@skills.org.nz  **Phone:** 0508 SKILLS |
|  | **Standen’s**  **Booth 5**  **Sponsor:** Ian Grooby Networking Session  One of New Zealand's largest Kiwi-owned suppliers of Lifting, Rigging and Height Safety Equipment and your partner in lifting and safety.  With quality and safety as the foundations of our company philosophy, you can be sure of Standen's LEEA accredited staff for all of your lifting, rigging, safety equipment and servicing.  Established in 1978, STANDEN'S (DM Standen Ltd) has become one of New Zealand's largest privately owned, independent suppliers, manufacturers and distributors of Lifting, Rigging and Height Safety products. STANDEN’S offers mechanical splicing of wire rope up to 40mm diameter, hand splicing for both wire and synthetic rope; and inspections and rope winding services both in our factory and on-site. This service also includes the supply and fitting of end terminations. We offer on-site pressing and socketing for a selection of crane wires. STANDEN’S has in-house and mobile testing capabilities up to 100 tons, including mobile test frames to manage annual recertification requirements and support large projects.  **Representative**: Sam Linder  **Website**: www.standens.co.nz  **Email:** sam@standens.co.nz/sales@standens.co.nz  **Phone**: 0800 STANDENS (OR 09 837 7100) |
|  | **Tidd Ross Todd & Manitowoc**  **Booth 13 & 14**  **Joint Sponsors: The Originals Welcoming Function**  “ With over 50 years in business, TRT has provided the crane industry with services including:  • Sales & Service  • Crane Support Trailers  • Outrigger Pads & Auxiliary Equipment  • Technical support  TRT has had a long association with the crane industry and has designed and manufactured in house the TIDD PC25 Pick and Carry Crane, which includes enhanced safety features, the ability to road its own counterweight and an outstanding turning radius of only 14.4 metres.  TRT has also been the proud NZ distributor of Grove and Manitowoc Cranes for 40 years.  Manitowoc Cranes is committed to providing the most innovative, advanced and comprehensive range of lifting solutions with products that have long set the standard for excellence worldwide throughout multiple locations in five continents, including:  • Grove All & Rough Terrain Cranes  • Manitowoc Lattice Boom Crawler Cranes  • Potain Tower Cranes  Grove innovative new cranes come equipped with great features such as  • Single-engine concept (great fuel & weight reduction)  • MEGATRAK™ (independent suspension)  • MEGAFORM™ boom with less weight and better cross section  • Five position outrigger jacks  • TWIN-LOCK™ fully hydraulic pinning system  Also, recognising the benefits to our customers, TRT has invested in Manitowoc Crane Care with global 24/7 access to  • Parts & Service  • Technical Assistance & Training  • Crane Star Monitoring System  When you choose TRT, it’s for the long haul !! ……”  **Representatives:** Neil Hollingshead, John Stewart, Andrew Grey, Robert Carden, Jason Barnes  **Website:** www.trt.co.nz, www.manitowoc.com  **Email:** cranesales@trt.co.nz, John.Stewart@manitowoc.com  **Phone**: 07 849 4839 |
|  | **Titan Equipment/Terex/Kato**  **Booths:** 16, 17 & 18  **Joint Sponsors:** A Night at the Races Dinner & Conference Lanyards  **Titan Construction Equipment**  Titan Construction Equipment specialises in new and used crane sales and holds the exclusive agency in New Zealand for all Terex and Kato cranes.  Our dedicated crane staff have a wealth of technical knowledge and expertise to assist customers throughout New Zealand following the core principal of “you can’t sell a crane if you can’t back it up.”  Additionally, we carry an extensive inventory of spare parts stock and with direct access to our principals, can order and have spare parts flown in within 48hours.  **Terex**  Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment.  When you choose Terex Cranes products, you get more than equipment designed for reliability, easy operation, convenient service and uncompromising safety. You also get tailored service and support from a team that understands your challenges. We believe our job is to make your business better. From the Australian Made Pick & Carry Crane, Crawler and Tower Cranes, Road and All-Terrain Mobile Cranes, Terex Cranes has products that offer you exceptional performance, safety and reliability.  **KATO**  For over a century, Kato have followed the motto: “Contributing To Society By Providing Excellent Products.” Kato continues developing a variety of machines to meet the needs of the day for the lifting and construction industries. Current technologies can be traced back through their long history of developing original technologies. Since their establishment, they have valued creativity and challenged the limits of technological innovation with a pioneering spirit.  **Representatives:** Kirsten Davidson, Jan Coton, Craig Hain, Danny Black, Shoki Uehara  **Website:** [www.titance.co.nz](http://www.titance.co.nz)  **Email:** kirsten@titance.co.nz  **Phone:** 04-560 9341  **Website**: [www.terexcranes.com](http://www.terexcranes.com)  **Email:** craig.hain@terex.com  **Phone**: +61 7 3868 9600  **Website:** www.kato-works.co.jp  **Email:** [s-uehara@kato-works.co.jp](mailto:s-uehara@kato-works.co.jp) |
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|  | **Underwriting Agencies of New Zealand Pty Ltd**  **Booth 19 & 20**  **Sponsor:** Premier Sponsorship  UANZ is one of the largest and more reputable crane insurers in Australia and New Zealand with over 40 years of knowledge and understanding of the crane and lifting industry. Following a recent global expansion. UANZ’s ISP product is now sold in ten countries in Latin America, Pacific Islands and South East Asia. UANZ is a wholly underwritten by QBE Insurance, the largest Australian owned international insurance and re-insurance group with over 125 years’ experience.  Our focus is on developing long term relationships with our customers that are built on mutual respect and reliability teamed with innovative tailored solutions and specialist product and claim knowledge. Our industry specific insurance products have been designed to meet the needs of the global crane and mobile plant insurance market. They provide a number of cover options in one comprehensive package that allows them to be tailored to the customer’s individual requirements.  **Representatives**: Stan Alexandropoulos – Chief Operating Officer,  Matthew Ziegler – Sales Manager New Zealand  **Website:** www.uaa.com.au  **Email:** mattz@uaa.co.nz  P: 09 980 3447 or 0800 UAA INS (822467) |M: 021873754 | F: 09 9379 7777 |

**Sponsors**

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|  | **Assessing & Training Services Ltd**  **Sponsor:**  Thursday Morning Tea  **Representative:** Ron McPherson  **Website:** [www.assess-train.co.nz](http://www.assess-train.co.nz)  **Phone:** 09 575 9738  Established in 1998 to train and assess employees in the safe operation of ship, shore-based cranes and associated equipment.  All training is to 30+ NZQA Units including overhead, crawlers small and large, truck-loaders. Non-slewing, mobile and self erecting tower cranes, Dogman, crane dispatch and crane supervision to the industry’s NZQA Units. We are also registered to assess Telehandlers to NZQA units through Connexis ITO, and Stevedoring Units for port equipment and ship operation and supervision are registered through MITO.  Employees are trained and assessed at their work sites with machinery and equipment that they will be operating/handling allowing for greater opportunity to identify their onsite operating area hazards. |
|  | **JLT**  **Sponsor:** Friday afternoon tea  **Representative:** Phil Clauzel  **Website:** [**www.jlt.co.nz**](http://www.jlt.co.nz)  **Phone:** 09 300 6666  Insurance and Risk Advisors, Risk Management and Health & Safety |
|  | **Tadano Oceania Pty Ltd**  **Sponsor:** 300 tonne – Life Members  **Representative**: Anthony Grosser  **Website**: [www.tadano.com](http://www.tadano.com)  **Phone:** 1300 823 266  Crane Manufacturers |
|  | **UDC Finance Ltd**  **Sponsor:**  Crane Project of the Year  **Representative:**  **Website:** [www.udc.co.nz](http://www.udc.co.nz)  **Phone:** 0800322 888  Plant, Equipment and Vehicle Finance |
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**The Crane Association of New Zealand thanks our Sponsors for**

**their continuing support of the Association’s Annual Conference**

**Gala Awards Dinner**

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**A Night at the Races Dinner**

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**The Originals Welcome Function**

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**Ian Grooby Networking Function**

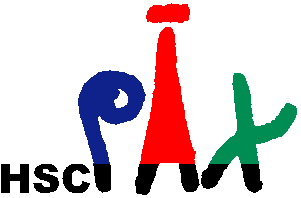
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**Crane Project of the Year**

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**Lunches**

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**Morning & Afternoon Teas**

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