

# 2017 CANZ CONFERENCE & TRADE SHOW

19th – 21st July  
Novotel Lakeside Hotel  
Rotorua



**crane**  
ASSOCIATION  
OF NEW ZEALAND (INC)

for  
lifting  
professionals

LIFTING YOUR GAME



# PROGRAMME

Wednesday 19th July		
2.00pm-5.00pm	<b>Registration</b>	Pre-function Area
5.45pm – 8.30pm	<b>The Originals Welcome Reception</b> (Named after the companies that first joined the Association in 1975). <b>Sponsor: JLT</b>	Trade Show Area
8.30pm onwards	<b>Free evening</b>	
Thursday 20th July		
7.30 – 9.00am	<b>Registration continues</b>	Pre-function Area
9.00am	<b>Conference Opens</b>	Rutherford Room
9.15am – 10.15am	<b>Keynote Speaker – Ngahihi o te ra Bidois</b> – Ancient Wisdom & Modern Solutions <b>Sponsor:</b>	Rutherford Room
10.15am– 10.45 am	<b>Morning Tea</b> <b>Sponsor: Assessing and Training Services Ltd</b>	Trade Show Area
10.45am – 11.00 am	<b>Business Partner Presentation – UAA</b>	Rutherford Room
11.00am -11.30 pm	<b>Working Around Windfarms</b> Hamish Scott – Project Manager (Wind) at Meridian Energy/ Andre Holm – Health & Safety Specialist Meridian Energy	Rutherford Room
11.30am – 12.30pm	<b>Crane Inspections</b> Jack Mains, Maintech	Rutherford Room
12.30pm – 1.30 pm	<b>Lunch</b> <b>Sponsor: CablePrice NZ Ltd/Hitachi Sumitomo</b>	Trade Show Area
1.30pm – 3.00 pm	<b>Crane Display Visit &amp; Fall Protection Demonstration</b> Clive Marple, Cookes	Novotel Hotel Carpark
3.00pm – 3.30pm	<b>Afternoon Tea</b> <b>Sponsor: Pace Cranes</b>	Trade Show Area
3.30pm– 4.30pm	<b>Annual General Meeting</b>	Rutherford Room
4.30pm – 5.45pm	<b>Ian Grooby Networking Function</b> <b>Sponsor: Standens</b>	Trade Show Area
6.00 pm	Transfer by Coach to Dinner	Hotel Foyer
6.30pm – 10.00pm	<b>Crane Association of New Zealand Dinner</b> <b>Sponsor: The Skills Organisation</b>	Skyline Restaurant
Friday 21st July		
8.00am – 9.00am	<b>Associates Meeting</b>	Clarke’s Bar
9.00am– 10.00 am	<b>Billy Graham - Keep Your Guard Up and Enjoy the Journey</b> <b>Sponsor: Liebherr</b>	Rutherford Room
10.00am – 10.30 am	<b>Morning Tea</b> <b>Sponsor: Cookes</b>	Trade Show Area

# PROGRAMME

10.30am– 11.15 am	<b>Regulatory Panel</b> <b>CVIU: TBA</b> <b>Worksafe: Stuart Wright</b> <b>NZTA: Barry Wright</b>	Rutherford Room
11.15am – 11.45am	<b>CICA Update</b> CICA President Danny Black	Rutherford Room
11.45am - 12.15 pm	<b>Project of the Year Presentations</b> <b>Peoples' Choice</b>	Rutherford Room
12.15 – 1.15pm	<b>Lunch</b>	Trade Show Area
1.15 – 2.15 pm	<b>Christchurch Earthquake Response</b> - Tim Smith	Rutherford Room
2.15 – 2.30pm	<b>Diversification of Crane Fleets</b> - Kimberly Davis	Rutherford Room
2.30 – 3.00 pm	<b>Afternoon Tea</b> <b>Sponsor: Allcranes Sales &amp; Services Ltd/Tadano</b>	Trade Show Area
3.00 – 3.15pm	<b>Qualifications - Assessing &amp; Training</b> Skills Representative	Rutherford Room
3.15pm-4.00 pm	<b>Crane Manufacturers Panel</b>	Rutherford Room
4.00pm – 4.30 pm	<b>From Raw to Roar</b> Rod Auton	Rutherford Room
6.00 – 7.00pm	<b>Gala Awards Dinner Networking Session</b> <b>Sponsor: TRT/Manitowoc</b>	Trade Show Area
7.00pm onwards	<b>Conference Dinner &amp; Awards Night</b> <b>Sponsor: ACM - Kobalco</b> <b>Weightload Trophy</b> <b>Skills Training Awards</b> <b>Lift of the Year</b>	Rutherford Room

## Partners Programme

Sponsor:

### Thursday 20th July

10.00 am- 3.00pm	Spa treatment & Pampering Polynesian Pools/Hells Gate.	Meet in hotel foyer
4.30 pm onwards	As per delegates programme	

### Friday 21st July

10.00am – 2.00pm	What to Wear with Wardrobe Flair & High Tea Blue Baths	Meet in hotel foyer
2.00 pm onwards	As per delegates programme	

# SPEAKERS



## Greg Ward - Master of Ceremonies

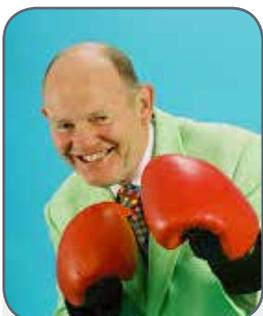
Greg Ward is the most prominent business MC in the New Zealand conference and events market and is fast gaining recognition within Australia. Greg's approach is professional, well-prepared and engaging, commanding audience attention with sincerity and humour as appropriate to the occasion.

As a professional Master of Ceremonies and highly-effective communicator, Greg works closely with you to create an effortless flow to your event. With over 13 years' experience in the conference & events industry, including corporate and association conferencing, gala dinners, awards evenings, product launches and road-shows, Greg shares his expertise to make your event even more memorable.



## Ngahihi o te ra Bidois

Inspirational, Awesome and Outstanding are words used frequently by audiences to describe Ngahihi Bidois. The recipient of New Zealand Speaker of the Year and New Zealand Inspirational Speaker of the Year awards Ngahihi believes that leadership starts with the person in the mirror. He refers to ancient wisdom from his Maori culture as Modern Solutions for you. He holds a business degree, a teaching diploma and a Masters Degree in Education with honours.



## Billy Graham – Keep Your Guard Up and Enjoy the Journey

A world class international speaker, Billy Graham is New Zealand's best-loved motivator and fitness advisor.

Bold, humorous and brimming over with energy and enthusiasm, Billy is passionate about inspiring people to increase their potential. He stresses the importance of combining a healthy body with a healthy attitude and of making the most of every opportunity, talking to a wide cross-section of the community from the business executive to NZ Police, through to school children.

Billy delights in telling stories of his own to show that anyone can make it. Having left school unable to read or write, Billy took up butchering, later teaching at three New Zealand colleges, and developing his own business as an international motivational speaker and fitness advisor. No small achievement for a dyslexic who left school at 14!

Having spent a lifetime involved in sport and physical fitness, Billy has designed a unique fitness product complete with endorsements from the US Air Force Academy and Floyd Patterson; ex-world heavy weight champion. A former New Zealand and Australasian light welterweight boxing champion, Billy has achieved success through goal setting and determination. In January 2006 Billy established the Naenae Boxing Academy; a charitable work which is the fulfilment of a life-long dream to have his own boy's club in his troubled home town of Naenae. Billy trains up to 80 young men three days a week; a large number of whom are at serious risk, out of his desire to make a difference and provide for others what was provided for him.

In 2011 Billy received the national title of New Zealander of the Year Local Hero for outstanding service to the nation. Published in 2012 Billy's second book 'Making Champion Men', based on his experiences mentoring Kiwi youth, was chosen for presentation to international publishers at the 2013 Frankfurt International Book Fair. Billy also has a particular interest in undertaking specific research projects on topical areas of interest.

In July 2014, the Cannons Creek Boxing Academy was opened; the first new academy based on the successful Naenae model. Hopefully it will be the first of many!

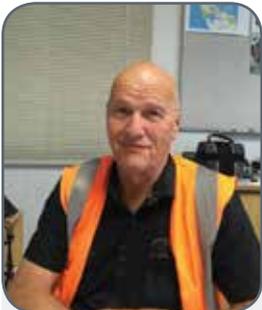


### Jack Mains CPEng – Maintech

Jack has been made a Fellow of the Institution of Engineers New Zealand (IPENZ). The honour was made for Jack's major contributions to advancing engineering practice and leadership in the profession, particularly in regard to amusement rides and cranes.

Jack helped lead the development of IPENZ's Recreation Safety Engineering group, which is now recognised by WorkSafe New Zealand as the representative body for certifying and administering the safety of amusement rides and devices as diverse as merry-go-rounds, bridge swings and tethered balloons. The little known area of engineering in which Jack specialises is making an important contribution to public safety.

Jack has advocated for continuous improvements to not just amusement rides but also logging machinery and cranes. He works as both a consulting engineer and a CBIP-qualified crane inspector in general industry and the ports.



### Clive Marple – Product Manager, Height Safety, Cookes

Clive has been involved with the safety Industry since 1970 and has specialised in height safety products and solutions since 1977. He has worked mainly in product sales, and has travelled the world working with manufacturers to identify products that provide workable solutions for his customers. He has found that unless the products are user friendly, and assists the user in doing the job at heights, it doesn't get used as the focus is on getting the job done.

He has worked in an Australian height safety equipment manufacturing plant, managing a height safety soft goods sewing operation and was also in charge of testing the products for AS/NZS Standards certification. He then further specialised with permanent height safety systems and was GM for a UK based manufacturer of permanent height safety systems in Australia, which involved the designing and installation of systems in all Australian States. Prior to returning to NZ he was Operations and Safety Manager for an Abseiling company with 8 permanent abseilers working on various structures from High Rise apartments in the Gold Coast to large road cutting embankments providing stability and safety repairs.

Having recently returned to NZ he has been a trainer in height safety, confined spaces and EWP equipment and joined Cookes in May 2015 to co-ordinate and promote Cookes as a "Total Solution Supplier" to their customers. In April 2016 he visited Austrian, German and Swiss manufacturers to source the most up to date height safety solutions and now Cookes are the NZ agents for Innotech Safety Systems, Mittelman Rescue Systems and Abra walkways and ladders.

Clive will be demonstrating drop testing and fall arrest forces along with rescue equipment showing how to escape safely and quickly from heights.

# SPEAKERS



## Hamish Scott, Meridian Energy

Hamish is Site Manager at Meridian Energy, covering the Taranaki, Wanganui & Manawatu areas. His role is to manage the operation and maintenance of wind turbines, high voltage system and civil infrastructure. The sheer engineering feat of the powerful wind turbines and the sustainability of the technology fascinate him. The machines are impressive, with a turbine tower measuring 70 metres high and the blades 35 metres long. Hamish has travelled extensively learning how to install, service and fix wind turbines.



## Tim Smith, Managing Director, Smith Crane & Construction Ltd

A diesel mechanic by trade, Tim is the founder and Managing Director of Smith Cranes & Construction in Christchurch. A multifaceted contractor with operations in Crane, civil engineering, construction and heavy haulage, Smith Cranes & Construction Ltd was significantly involved in helping to rescue survivors at sites badly affected by the February 2011 earthquake.



## Danny Black – CICA President

Danny Black was born in 1969 and joined Franna Cranes Pty Ltd fresh out of the University of Queensland as a young Design Engineer in 1989. Danny has a Bachelor of Engineering in the field of Mechanical Engineering. Danny's interest in crane equipment was evident as he became involved in research and development of Pick and Carry 4WD Franna Cranes under the watchful eyes of Brian Hain.

In 1991 Danny was promoted to the position of Engineering Manager where he was in charge of the early design team with successful new models evolving from 10 tonnes capacity to 12, 14, 18, 20 and 25 tonnes capacity. As Franna was also a distributor of large imported cranes, Danny gained a lot of experience and by the early age of 30, Danny was an accomplished Chief Design Engineer.

USA based Terex Corporation purchased Franna Cranes in 1999 and introduced more imported Rough Terrain, Large Hydraulic and Crawler Cranes, Danny continued his employment as Engineering Manager under the new ownership until being appointed the General Manager for the Terex Cranes Australian operations in 2009, the position he still holds today.

Danny has represented CICA on the Australian Standards committee since 2000. In 2003 Danny was appointed Vice President Marketer on the Executive Committee for the Crane Industry Association of Queensland (CIAQ) and still currently retains this position. In addition, Danny joined the CICA Board in 2005, and took up the position as CICA Vice President in 2009. In 2014 Danny was appointed to the position of CICA President, the Board position he holds today.

In 2012 Danny was awarded the Con Popov Memorial Award. The Con Popov Memorial Award is awarded to an individual by CICA to recognise outstanding contribution to the industry over a considerable time period.



## **Stuart Wright – Worksafe**

Stuart joined WorkSafe NZ as Technical Specialist in the field of Cranes, Lifting and Pressure Equipment, at its inception in December 2013, following over 13 years (8 in New Zealand and 5 in the UK) as a board certified inspector in the same field.

He was time served in the then British Steel as a mechanical engineer in a steel plate rolling mill. He has inspected overhead cranes in steel making plants up to 555 tonne SWL and mobile cranes up to 850 tonne SWL

His current role, as part of the Technical Services Team, is to provide technical advice on the Pressure Equipment, Cranes and Passenger Ropeways Regulations.

He currently sits on Standards Australia and Standards New Zealand standards setting committees as New Zealand representation. On behalf of Worksafe he chairs a recognised Inspection Body Managers forum to try to ensure consistency across New Zealand.



## **Barry Wright, National Structures Manager for NZTA**

Barry has 37 years' experience since graduation starting with the Ministry of Works and Development which transitioned to Opus and then followed by a consultancy role with MWH before starting with NZTA 5 years ago. His career has included various roles primarily in the transport sector on asset management, bridges and other structures both in NZ and overseas.



## **Kymberly Davis, General Manager – Maxilift Australia**

Passionate about cranes and brimming with enthusiasm, Kymberly is thrilled to be given the opportunity to present at the Crane Association of New Zealand Conference 2017.

As the General Manager of Maxilift Australia, Kymberly is focused on bringing high quality lifting solutions to the crane industry.

"Maxilift's recent growth has given us the opportunity to better explore the New Zealand market, and we are really excited for the wonderful opportunities we see here to present our products and build long lasting relationships."

Thinking outside the box, and finding unique solutions for customers is a key part of the Maxilift Australia philosophy, and Kymberly is a strong advocate of this, both with the initial sale and after sales support, service and technical advice.

Pride in the Maxilift team and the market leading products makes this an easy job, for which she loves coming to work each day.

# EXHIBITION

The Batten Rooms adjacent to the Rutherford Room are the location of the CANZ 2017 Trade Show. The Trade Show is open at the following times:

Wednesday 19 <sup>th</sup> July	5.45 pm – 8.30 pm
Thursday 20 <sup>th</sup> July	8.30 am – 6.00 pm
Friday 21 <sup>st</sup> July	8.30 am – 7.00 pm

The Originals Welcome Reception will be held in the Trade Show Area Room area between 5.45 pm – 8.30 pm on Wednesday. The Trade Show Area Room is also the venue for morning and afternoon tea and lunch breaks.

## Exhibitor Listing

Exhibitor	Booth No(s)
Australian Crane & Machinery	1 & 2
Cookes	3 & 4
Morrow Equipment Co/Liebherr Australia Pty Ltd	5 & 6
SGS	7
NZ Print	8
The Skills Organisation	9
Allcrane Sales & Services/Tadano	10 & 11
Pace Cranes	12
AMS Group	13
NZ Trucks/HIAB	14
Standens	15
CablePrice (NZ) Ltd/Hitachi Sumitomo	16
Underwriting Agencies of Australia Pty Ltd	17 & 24
Tidd Ross Todd & Manitowoc	18 & 19
Palfinger	20
Titan Equipment/Terex	21
Titan Equipment /Terex & Kato	22
Titan Equipment/Kato	23

# SPONSORS & EXHIBITOR PROFILES

(in Alphabetical Order)



## Allcrane Sales & Services Ltd & Tadano

Oceania Pty Ltd

Booths 10 & 11

Joint Sponsorship – Friday Afternoon tea

Distributors of Tadano Truck Cranes, Rough Terrain Cranes, Tadano Faun All Terrain Cranes and Tadano Mantis Crawler Cranes.

Crane & equipment sales and service

**Representatives:** Mike Morris, Chris Collins

**Website:** [www.allcrane.co.nz](http://www.allcrane.co.nz)

**Email:** [sales@allcrane.co.nz](mailto:sales@allcrane.co.nz)

**Phone:** 0800 255 27263



## AMS Group Ltd

Booth 13

AMS Group is a leading industrial & machinery training and licencing provider. AMS Group has 8 branches and delivers training Nationwide. Specialists in crane training, AMS Group offers a range of nine crane short courses, each with unit standard based training. The short courses are able to be delivered on your site, on your equipment, or you can enrol your team on one of the public courses available. AMS Group has an established reputation for quality and reliability of its training services and programs. AMS Group is a registered PTE with NZQA and an approved NZTA licence provider. AMS Group is 100% NZ owned and operated. With over 80 training courses, AMS Group offers a comprehensive, nationwide training solution for your business. Talk to us first.

**Representatives:**

**Website:** [www.amsgroup.co.nz](http://www.amsgroup.co.nz)

**Email:** [office@amsgroup.co.nz](mailto:office@amsgroup.co.nz)

**Phone:** 0800 267 476



## Australian Crane and Machinery Pty Ltd

Booths 1 & 2

500t Sponsor

KOBELCO Crawler cranes, ACM hydraulic truck cranes, ACM travel towers, elevated work platforms, spider lifts. Used cranes, export sales. Service and Spare Parts.

**Representatives:** Justin & Ben Potter

**Website:** [www.australiancrane.com.au](http://www.australiancrane.com.au)

**Email:** [jpotter@australiancrane.com.au](mailto:jpotter@australiancrane.com.au)

**Phone:** 00 61 3 9357 7524

**Mobile:** 61 439 265 852

# SPONSORS & EXHIBITOR PROFILES



**CablePrice**

## **CablePrice (NZ) Ltd/Hitachi Sumitomo**

**Booth 16**

### **Joint Sponsorship – Thursday Conference Lunch**

CablePrice NZ are the proud New Zealand importer and distributor of Hitachi Sumitomo cranes.

Hitachi Sumitomo and CablePrice offer New Zealand industries a complete range of crawler cranes for construction, civil engineering, cargo handling, building and foundation work. With crawler cranes available from 40t all the way up to 600t CablePrice is sure to have a crane to suit your needs.

CablePrice offers the complete package including onsite installation and commissioning. All cranes are backed up by our full nationwide support team and branch network.

All Hitachi Sumitomo cranes are designed under a three key concepts approach of "simple", "refined" and "reliable" to enforce the key elements customers are looking for in their crawler cranes.

For more information on your next crawler crane, contact CablePrice (NZ) Ltd on 0800 555 456 or visit [cableprice.co.nz](http://cableprice.co.nz)

**Representatives:** Andrew Crane & Keiichi Ishida

**Website:** [www.cableprice.co.nz](http://www.cableprice.co.nz) & [www.hsc-crane.co](http://www.hsc-crane.co)

**Email:** [a.crane@cableprice.co.nz](mailto:a.crane@cableprice.co.nz), [Keiichi\\_Ishida@hscpax.co.jp](mailto:Keiichi_Ishida@hscpax.co.jp)

**Phone:** 04 568 0571



## **Cookes**

**Booths 3 & 4**

### **Sponsor – Friday Morning Tea**

Cookes (part of the Bridon Bekaert Ropes Group), a global technology leader in the manufacture of wire and fibre rope, we are proud to have been supporting the crane industry in NZ for over 104 years.

With a branch network strategically located in eleven centres Cookes provides the most comprehensive support for your lifting requirements.

Cookes is the Authorised New Zealand master distributor for:

Peerless (USA), Yoke Industrial (Taiwan), Drakena (Germany), Crosby Group (USA), PWB Anchor (Australia), Pacific Hoists (Australia), Van Beest (The Netherlands), Rud (Germany), MaxiRig (Australia)

Capabilities:

Test Beds: Located in eleven centres, with 200 tonne maximum capacity in Auckland & New Plymouth.

Pressing Capacity: Din Alloy ferrules to code 56. (52mm IWRC Wire rope)

Test Vans: Nineteen vans national carrying out visual and proof testing of your height safety equipment and lifting equipment.

NDT Inspection: In service non-invasive inspection of your critical wire ropes from 10mm to 83mm diameter.

# SPONSORS & EXHIBITOR PROFILES

Bri Cert: The most advanced lifting equipment asset management system allowing instant customer access to certificates and reports

**Representatives:** Andy Palmer, Steve Marshall

**Website:** [www.cookes.co.nz](http://www.cookes.co.nz)

**Email:** [customerservices@bridoncookes.co.nz](mailto:customerservices@bridoncookes.co.nz)

**Phone:** 0508 274 366



## Gough Palfinger

**Booth 20**

Gough Palfinger provide world leading materials handling solutions. Gough Palfinger New Zealand is dedicated to delivering a leading range of innovative lifting, loading and handling solutions to the New Zealand industry. With a full range of cranes, hook loaders and tail lifts available.

**Representatives:** Rod Coombs & Duncan Phillips

**Website:** [www.goughpalfinger.co.nz](http://www.goughpalfinger.co.nz)

**Email:** [office@palfinger.co.nz](mailto:office@palfinger.co.nz)

**Phone:** 0800 725 346



## Liebherr Australia Pty Ltd

**Booths 5 & 6**

**Sponsor: 300t Sponsor**

Distributor of Liebherr cranes (All terrain and crawlers)

**Representatives:** Tom Curran, Andrew Esquilant, Steven Hogg, Manson Tong

**Website:** [www.liebherr.com.au](http://www.liebherr.com.au)

**Email:** [tom.curran@liebherr.com](mailto:tom.curran@liebherr.com)

**Phone:** 09 579 4999



## Morrow Equipment Co (NZ) L.L.C

**Booths 5 & 6**

The New Zealand branch of Morrow Equipment Company L.L.C. of Oregon USA. Liebherr distributors for Tower cranes and Marine cranes. Specialise in sales, service, erection services and all matters pertaining to the efficient operation of Tower and Marine cranes.

**Representative:** Bill Houlker

**Website:** [www.morrow.com](http://www.morrow.com)

**Email:** [b.houlker@morrow.com](mailto:b.houlker@morrow.com)

**Phone:** 04 589 4924

# SPONSORS & EXHIBITOR PROFILES



## **NZ Print Ltd**

### **Booth 8**

#### **Sponsor: Conference Printing and Handbooks**

For over thirty years, NZ Print has been the printer of choice for organisations throughout New Zealand. NZ Print has the capacity to manage all print jobs, from digital to offset, from large runs to the one-off. NZ Print is the country's leading printer for Industry Training Organisations (ITOs).

**Representative:** Glenn Leenderts

**Website:** [www.nzprint.co.nz](http://www.nzprint.co.nz)

**Email:** [glenn@nzprint.co.nz](mailto:glenn@nzprint.co.nz)

**Phone:** 04 801 7892



## **NZ Trucks/HIAB**

### **Booth 14**

NZ Trucks Ltd is the New Zealand distributor of the HIAB brand of transport related products. The range includes Hiab, Jonsered & Loglift transport, marine & forestry cranes, MultiLift Hook and skips loaders, Moffet demountable forklifts and the leading tail lift range from Zepro and DEL

We understand that a critical component to the success of HIAB products in this market is the ability to provide strong after sales support. To that end, NZ trucks continues to expand its truck parts and service network. Our founding branch in Christchurch moves to brand new premises in May 2017, a shared facility with sister company ABE Equipment. Palmerston Nth and Cromwell have been added and sit alongside, established branches in Auckland, Hamilton and Greymouth. Sister company, AB Equipment, adds another 18 branches to the service and support network for HIAB product. Our intention is to provide industry-leading after sales support for this world leading brand.

For all HIAB crane enquiries, please contact our long standing crane specialist, Barry Munro mob. 0212883466.

**Representatives:** Barry Munro Hiab Cranes 021 2883466;

Guy Avery Sales & Marketing Manager

**Website:** [www.nztrucks.co.nz](http://www.nztrucks.co.nz)

**Email:** [guy.avery@nztrucks.co.nz](mailto:guy.avery@nztrucks.co.nz)

**Phone:** 0800 NZ HIAB

# SPONSORS & EXHIBITOR PROFILES



## **Pace Cranes**

**Booth 12**

**Sponsor: Thursday Afternoon Tea**

Pace Cranes was established in 1987 to provide the mobile crane industry with an independently owned and operated sales, service and spare parts organisation. From our inception we have been staffed only by personnel who have a genuine interest, knowledge and experience in the crane industry.

As a natural progression Pace Cranes began to represent well known products within the crane industry and after many years of representing various products, Pace Cranes has now selected a range of equipment to complement the current market requirements.

Pace Cranes is the authorised Australian and New Zealand agent for Maeda Mini Crawler Cranes, and Sennebogen Cranes.

Our staff have extensive experience and knowledge repairing most makes of cranes. We have also travelled and carried out repairs to cranes throughout Australia and the Pacific.

**Representatives:** Anthony Heeks, Michael Cawston

**Website:** [www.pacecranes.com.au](http://www.pacecranes.com.au)

**Email:** [Sales@pacecranes.com.au](mailto:Sales@pacecranes.com.au)

**Phone:** +61 2 9533 5411



## **SGS NZ Ltd**

**Booth 7**

Crane, hoisting and lifting equipment inspection from SGS. Whether you own or operate cranes, lifting or hoisting equipment, you need to ensure that they are safe, and in compliance with statutory requirements. That is where SGS can help. Why use crane, hoisting and lifting equipment inspection from SGS?

We are the world's leading company for inspection, testing, verification and certification of all types of crane, hoisting and lifting equipment. That means that we can offer you the unrivalled expertise, experience and equipment to conduct professional statutory and voluntary crane inspections:

SGS can help you:

- Meet all associated regulatory requirements, with independent inspection carried out in accordance with all applicable regulations, standards and engineering practices
- Assure the safe and proper working capability and condition of your crane or lifting and hoisting equipment
- Maintain the capability and availability of your equipment
- Maximize uptime and planned outages to minimize operational impact

**Representative:** Mike Evans

**Website:** [www.sgs.co.nz](http://www.sgs.co.nz)

**Email:** [mike.evans@sgs.com](mailto:mike.evans@sgs.com)

**Phone:** 0800 103 433

# SPONSORS & EXHIBITOR PROFILES



## The Skills Organisation

### Booth 9

#### Sponsor: Crane Association of New Zealand Dinner

The Skills Organisation sets industry standards by working hard to develop qualifications specific to the crane industry. We are here to ensure trainees have a rewarding career through achieving these nationally recognised qualifications. We can also assist employers choose the right apprentice by providing business support and guidance on what makes a great trainee. Apprentices can be an amazing asset for your business and the effort put into their training programme can deliver real returns to a business' bottom line.

We know the nature of crane work may seem like a simple lift, transfer and place operation to outsiders, but it's a delicate task to maintain speed and safety. Our qualifications are an excellent way to translate your industry, on-job learned skills into recordable evidence of your career accomplishments.

For more information on how we can help you visit [skills.org.nz](http://skills.org.nz) or call us on 0508 SKILLS (754 557).

**Representative:** Wayne Abel

**Website:** [www.skills.org.nz](http://www.skills.org.nz)

**Email:** [info@skills.org.nz](mailto:info@skills.org.nz)

**Phone:** 0508 SKILLS



## Standen's

### Booth 15

#### Sponsor: Ian Grooby Networking Session

One of New Zealand's largest Kiwi-owned suppliers of Lifting, Rigging and Height Safety Equipment and your partner in lifting and safety.

With quality and safety as the foundations of our company philosophy, you can be sure of Standen's LEEA accredited staff for all of your lifting, rigging, safety equipment and servicing.

Established in 1978, STANDEN'S (DM Standen Ltd) has become one of New Zealand's largest privately owned, independent suppliers, manufacturers and distributors of Lifting, Rigging and Height Safety products. STANDEN'S offers mechanical splicing of wire rope up to 40mm diameter, hand splicing for both wire and synthetic rope; and inspections and rope winding services both in our factory and on-site. This service also includes the supply and fitting of end terminations. We offer on-site pressing and socketing for a selection of crane wires. STANDEN'S has in-house and mobile testing capabilities up to 100 tons, including mobile test frames to manage annual recertification requirements and support large projects.

**Representative:** Sam Linder

**Website:** [www.standens.co.nz](http://www.standens.co.nz)

**Email:** [sam@standens.co.nz](mailto:sam@standens.co.nz)/[sales@standens.co.nz](mailto:sales@standens.co.nz)

**Phone:** 0800 STANDENS (OR 09 837 7100)

# SPONSORS & EXHIBITOR PROFILES



## Tidd Ross Todd & Manitowoc

**Booth 18 & 19**

**Joint Sponsors: Award Dinner Networking Function**

From the outset, construction equipment has been a key focus for Tidd Ross Todd Limited (TRT) and the company has been the NZ Distributor of Grove and Manitowoc Cranes for some 40 years. Last year TRT was appointed Manitowoc and Grove Distributor for Queensland, Australia. Consistently popular with crane operators, Manitowoc Cranes have a reputation for providing strong, reliable lifting equipment including; the popular range of Grove GMK All Terrain Cranes including the new GMK5250L, GMK4100L-1 & GMK5150L and the market leading GMK3060, through to the heavy lift cranes of the GMK6300L, GMK6400 & GMK7450, used among some of New Zealand's larger crane companies including Smith Cranes, Pollock & Sons Crane Hire, Waikato Cranes & NZ Cranes. Manitowoc Lattice Boom Crawler Cranes include the recently released market leading MLC300 & MLC650 with the revolutionary VPC (Variable Position Counterweight) and Potain Tower Cranes with the latest HUP Series Self-Erecting Cranes and the Mobile IGOMA21. The IGOMA21 is built at Manitowoc's Niella factory in Italy and TRT have designed & added the transport equipment for local conditions at their Hamilton factory. Recognising the benefits to our customers, TRT invested in Manitowoc Crane Care, with global access, 24/7 to; parts, service, technical assistance, training and the Crane Star Monitoring system available in all Manitowoc Crane makes & models.

With its fully dynamic LMI, the compact and highly manoeuvrable TIDD 25t Articulating Pick and Carry Crane is designed and manufactured in house by TRT. The TIDD features a forward mounted integral ROPS 2-man cabin finished to a high automotive standard. Hi-Tensile Steel Booms provide strength and a lower COG for superior lift charts. The easily deployable 1.4t CWT gives the TIDD the best chart in the 25t pick and carry class, with the ability to road its own counterweight. Slewing up to 42° each side combined with a short 4.3m forward projection means the TIDD achieves an outstanding turning circle radius of only 14.42m.

**Representatives:** Neil Hollingshead, John Stewart, Andrew Grey, Robert Carden, Jason Barnes

**Website:** [www.trt.co.nz](http://www.trt.co.nz), [www.manitowoc.com](http://www.manitowoc.com)

**Email:** [cranesales@trt.co.nz](mailto:cranesales@trt.co.nz), [John.Stewart@manitowoc.com](mailto:John.Stewart@manitowoc.com)

**Phone:** 07 849 4839

# SPONSORS & EXHIBITOR PROFILES



## **Titan Equipment/Terex Booth 21**

Crane equipment sales and service

**Representatives:** Craig Hain, Danny Black

**Website:** [www.terexcranes.com](http://www.terexcranes.com)

**Email:** [craig.hain@terex.com](mailto:craig.hain@terex.com)

**Phone:** 00 61 7 3868 9600

## **Titan Equipment / Terex**

### **Booth 22**

Titan Equipment specialises in new and used crane sales including the importing and exporting of cranes, parts and service. Our dedicated crane staff have a wealth of technical knowledge and expertise to assist customers both in New Zealand and from overseas. New Zealand Agents for Kato and Terex Cranes.

**Representatives:** Kirsten Davidson, Jan Coton

**Website:** [www.titance.co.nz](http://www.titance.co.nz)

**Email:** [kirsten@titance.co.nz](mailto:kirsten@titance.co.nz)

**Phone:** 04 568 4044

# SPONSORS & EXHIBITOR PROFILES



## **Underwriting Agencies of Australia Pty Ltd**

**Booths 17 & 24**

**Sponsor – Premier Sponsorship**

UAA is one of the largest and more reputable crane insurers in Australia and New Zealand with over 40 years of knowledge and understanding of the crane and lifting industry. Following a recent global expansion, UAA's ISP product is now sold in seven countries in Latin America and South East Asia. UAA is a wholly owned subsidiary of QBE Insurance, the largest Australian owned international insurance and re-insurance group with over 125 years' experience.

Our focus is on developing long term relationships with our customers that are built on mutual respect and reliability teamed with innovative tailored solutions and specialist product and claim knowledge. Our industry specific insurance products have been designed to meet the needs of the global crane and mobile plant insurance market. They provide a number of cover options in one comprehensive package that allows them to be tailored to the customer's individual requirements.

**Representatives:** Stan Alexandropoulos – Chief Operating Officer,  
Matthew Ziegler – Sales Manager New Zealand

**Website:** [www.uaa.com.au](http://www.uaa.com.au)

**Email:** [stana@uaa.com.au](mailto:stana@uaa.com.au)

**Phone:** 61 3 9246 2100

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## UDC Finance Ltd

**Sponsor:** Crane Project of the Year

**Representative:** Morgan Strong

**Website:** [www.udc.co.nz](http://www.udc.co.nz)

**Phone:** 0800 322 888

Plant, equipment and vehicle finance



## JLT

**Sponsor:** The Originals Welcome Function

**Representative:** Phil Clauzel

**Website:** [www.jlt.co.nz](http://www.jlt.co.nz)

**Phone:** 09 300 6666

Insurance and Risk Advisors, Risk Management and Health & Safety



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**Sponsor:** Thursday Morning Tea

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**Website:** <http://www.assess-train.co.nz>

**Phone:** 09 575 9738

Training and assessing

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## The Originals Welcome Function



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## Networking Functions



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