

2018 CANZ CONFERENCE & TRADE SHOW

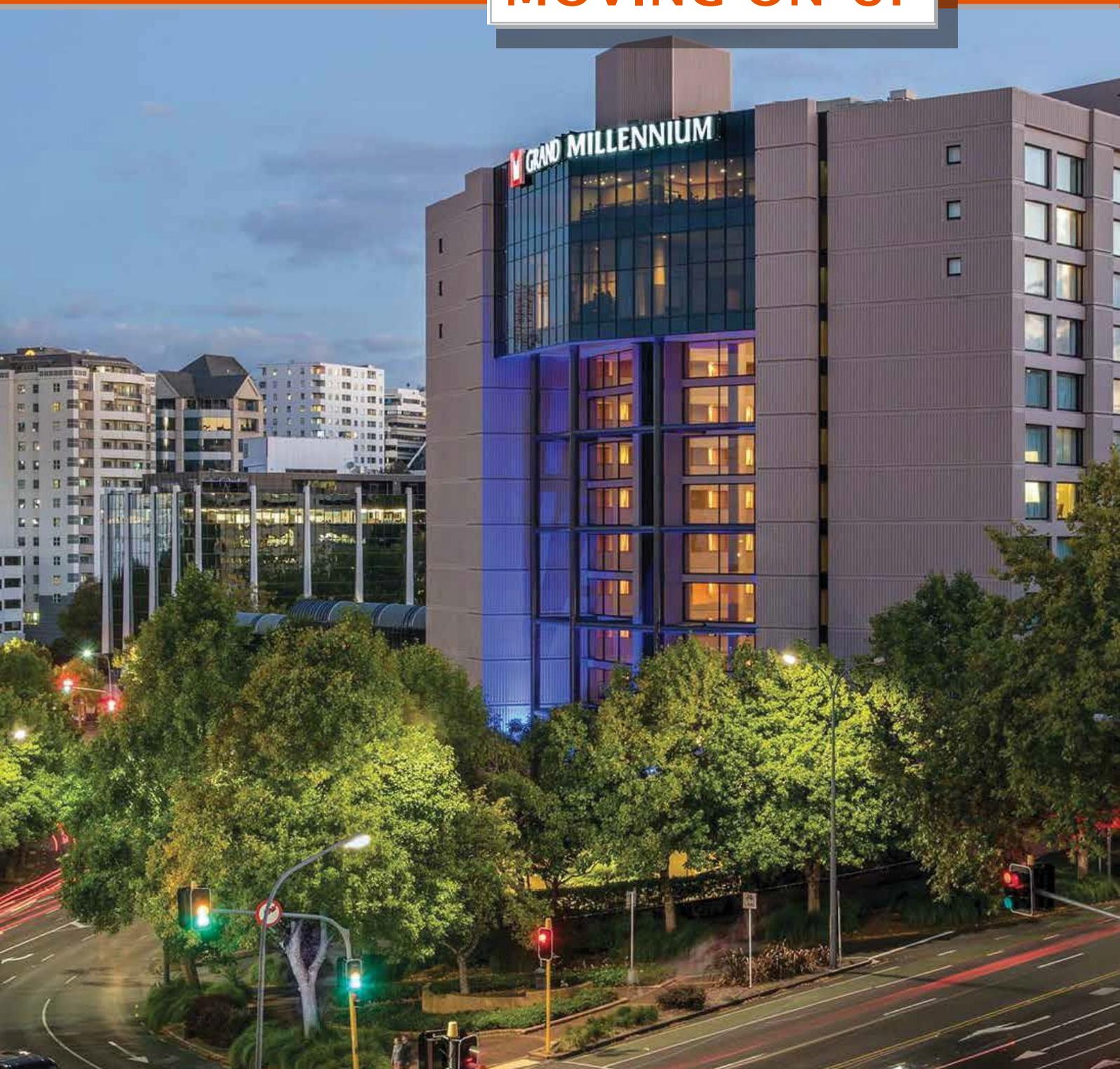
18th – 20th July
Grand Millennium Hotel
Auckland



crane
ASSOCIATION
OF NEW ZEALAND (INC)

for
lifting
professionals

MOVING ON UP



PROGRAMME

Wednesday 18th July		
2.00pm – 5.00pm	Registration	Pre-function Area
5.45pm – 8.30pm	The Originals Welcome Reception (Named after the companies that first joined the Association in 1975) <i>Sponsor:</i> Tidd Ross Todd/Manitowoc	Trade Show Area
8.30pm onwards	Free evening	
Thursday 19 th July		
7.30 – 8.30am	Associates Meeting	Coromandel Room
7.30 – 9.00am	Registration continues	Pre-function Area
9.00am	Conference Opens	Ballroom
9.15am – 10.15am	Technology and Artificial Intelligence Liam Malone, Paralympian Gold Medalist	Ballroom
10.15am – 10.45am	Morning Tea <i>Sponsor:</i> Assessing & Training Services Ltd	Trade Show Area
10.45am – 11.00am	Business Partner Presentation - UANZ	Ballroom
11.00am – 12.30pm	CANZ AGM	Ballroom
12.30pm – 1.30pm	Lunch <i>Sponsor:</i> CablePrice/HSC Cranes	Trade Show area
1.30pm – 2.30pm	Workplace Drug & Alcohol Testing CJ Rahi – Advanced Diagnostics	Ballroom
2.30pm – 2.45pm	Technology and the Crane Industry Kato - Mr. Hiroshi Ide - Senior Advisor	Ballroom
2.45pm – 3.00pm	Technology and the Crane Industry Terex – Danny Black	Ballroom
3.00pm – 3.30pm	Afternoon Tea <i>Sponsor:</i> Cookes	Trade Show Area
3.30pm – 4.30pm	Wire & Synthetic Ropes Bertus Marks	Ballroom
4.30pm – 5.45pm	Ian Grooby Networking Function <i>Sponsor:</i> Standens	Trade Show Area
6.00pm	Coaches depart for dinner	Hotel Foyer
6.30pm – 10.00pm	A Night at the Races <i>Sponsor:</i> Titan Construction Equipment/Terex/Kato	Ellerslie Race Course
Friday 20 th July		
9.00am – 10.00am	Embracing Challenge & Change Keynote Speaker -William Pike <i>Sponsor:</i> Pace Cranes	Ballroom
10.00am – 10.30am	Morning Tea <i>Sponsor:</i> NMT Oceania NZ Ltd	Trade Show Area

PROGRAMME

10.30am – 10.50am	Changing Training Environment Carl Rankin - Skills	Ballroom
10.50am – 11.15am	Project and Lift of the Year Videos	Ballroom
11.15am – 11.45am	Economic Update Philip Borkin, Senior Macro Strategist, ANZ Bank	Ballroom
11.45am – 12.15pm	Technology and the Crane Industry Andrew Esquilant – Liebherr-Australia Pty Ltd	Ballroom
12.15pm – 1.15pm	Lunch Sponsor: UANZ	Trade Show Area
1.15pm – 1.45pm	Inspection Bodies Stuart Wright – Worksafe NZ	Ballroom
1.45pm – 2.00pm	Technology and the Crane Industry John Stewart – Manitowoc Cranes	Ballroom
2.00pm – 2.30pm	Incident Management Karl Berendt – IPG Global	Ballroom
2.30pm – 3.00pm	Afternoon tea Sponsor: JLT	Trade Show Area
3.00 pm – 3.15pm	Technology and the Crane Industry Tadano Oceania GM Anthony Grosser	Ballroom
3.15pm – 3.45pm	Transpower – Working around powerlines Mark Ryall, GM Grid, Transpower	Ballroom
3.45pm – 4.00pm	Technology and the Crane Industry Kobelco, Ben Potter ACM Pty Ltd	Ballroom
4.00pm – 4.30pm	CICA Update CICA President Danny Black	Ballroom
6.00pm – 7.00pm	Gala Awards Dinner Networking Session Sponsor: UANZ	Trade Show Area
7.00pm onwards	Gala Awards Night Dinner Sponsor: Skills Weighload Trophy Skills Training Awards Project of the Year – Sponsored by UDC Lift of the Year – Sponsored by UDC	Ballroom

Partners Programme - **Sponsor: Liebherr New Zealand**

Thursday 19th July

10.45am – 3.00pm	Masterchef Challenge Social Cooking School	Meet in hotel foyer
4.30pm onwards	As per delegates programme	

Friday 20th July

10.00am – 4.00pm	The Great Escape Island Challenge	Meet in Hotel foyer
4.00pm onwards	As per delegates programme	

SPEAKERS



Greg Ward - Master of Ceremonies

Greg Ward is the most prominent business MC in the New Zealand conference and events market and is fast gaining recognition within Australia. Greg's approach is professional, well-prepared and engaging, commanding audience attention with sincerity and humour as appropriate to the occasion.

As a professional Master of Ceremonies and highly-effective communicator, Greg works closely with you to create an effortless flow to your event. With over 13 years' experience in the conference & events industry, including corporate and association conferencing, gala dinners, awards evenings, product launches and road-shows, Greg shares his expertise to make your event even more memorable.



Danny Black – General Manager Terex Cranes Australia & CICA President

Danny Black's 28 year career in cranes started following graduation from the University of Queensland, with a Bachelor of Mechanical Engineering degree, when he joined Franna Cranes as a Design Engineer in 1989. By 1991, he was in charge of the early design team and leading a series of successful new Pick and Carry crane releases. When Terex Corporation purchased Franna in 1999, Danny continued to hold responsibilities as Engineering Manager. He was appointed to his current position as General Manager for Terex Cranes Australia in 2009.

Danny began his involvement with CICA in 2000, when he was appointed as Australian Standards ME005 (Cranes) representative. He has actively served on the CICA Board since 2005, was appointed CICA Vice President in 2009 and has been serving as CICA President since 2014.

In 2012 Danny was awarded the CICA Con Popov Memorial Award, in recognition of his engineering achievements and contributions to the Australian crane industry.



Philip Borkin – ANZ Bank Senior Macro Strategist

Philip returned to working at ANZ in 2015 after a five year stint with Goldman Sachs in both Auckland and Sydney covering the New Zealand and Australian economies. He previously worked at ANZ in the Economics team between 2006 and 2009 in Wellington.

After holding a senior economics role in the team for a number of years, including being responsible for pulling together the main economic forecasts of the team, Philip recently shifted into more of a market strategist type role; commentating on and advising clients specifically on the movement and direction in interest rates and exchange rates.



Andrew Esquilant – Liebherr Australia PTY LTD

As General Manager of Liebherr-Australia's Mobile Crane Division, Andrew Esquilant manages 66 employees across sales, service and parts in Australia, New Zealand and Papua New Guinea. He also holds the position of member of the board of Liebherr Australia.

Andrew began his career in the building industry as an apprentice carpenter and joiner, also acquiring post trade certificates in building. Throughout his career in the building industry he obtained crane certificates, eventually moving his career full-time into the crane industry.

After a few years in the crane sector, Andrew worked for Morrow Equipment, the dealer for Liebherr Tower Cranes in Australia. During his time at Morrow he was involved in Liebherr's Marine Product Division. Andrew joined Liebherr Australia as National Sales Manager of the Mobile Cranes division for Liebherr-Australia. Andrew provided support in this role for two and a half years, guiding the sales team before the opportunity in 2013 to become General Manager of the Mobile Crane Division was presented to him.

In his current role, Andrew particularly enjoys supporting customers with the mobile crane product and is inspired by watching them build their own family businesses.



Anthony Grosser – National General Manager, Tadano Oceania

Anthony Grosser's 20+ year crane industry career commenced in the outback town of Kalgoorlie. As a diesel mechanic Anthony took on the role as Maintenance foreman for Brambles Goldfields region which involved the management of 40+ cranes in their regional fleet.

During the changeover to Boom Logistics in 2000 Anthony identified a requirement for external mobile crane repairs and servicing and so he commenced AML Equipment. Growing the company over subsequent years to become one of the country's largest repair facilities and acting as a service and support agent for Tadano for 7 years and Terex in its final 2 years. After the purchase of the company by Tadano Oceania Anthony has now taken the role of National General Manager.

Anthony has been active in CICA (previously CAWA) serving as a committee member since 2010 and Chairman since 2014. Anthony was one of the original CraneSafe inspectors until 2014 and has consulted on numerous large construction projects in Australia, Middle East and Asia.



Bertus Marks – Standens

Bertus is a qualified Rigger Ropesman from South Africa, who has been living in New Zealand for 10 years. He has worked with wire ropes and lifting equipment for 25 years.

His Qualifications are:

Rigger Ropesman 3 years apprenticeship (Best metallurgical apprentice)
NDT testing certificate in the USA at NDT technologies. LEEA Trained
Offshore BOSIT (Testing on oil rigs) Holding Unit standard 3789 and 3795

Bertus is also working with the School of Forestry University of Canterbury to do research of wire rope life in the forestry.

His work history includes:

Testing on the biggest ropes on the deepest mines in the world, Splicing ski and mine ropes in all different applications. Work in the New Zealand testing and rigging industry for the last 8 years for international company and locally owned companies.

Presentation:

- ISO 4309
- Basic Inspection of wire ropes
- How to increase the life of wire ropes
- Basic inspection of lifting equipment
- Best practice when using lifting equipment

SPEAKERS



Liam Malone-

Liam Malone is nothing short of inspiring and truly knows how to WOW an audience.

The retired blade-running Paralympian has followed his passion for technology and innovation to work with Auckland-based artificial intelligence (AI) firm Soul Machines, known for their cutting edge, world leading AI technology.

Liam speaks on the fascinating movements in AI, digital disruption, innovation and more. Unlike many futurists, Liam is working with these technologies and seeing their advances daily, thereby offering a unique insight into the industry, what's ahead and what it means for doing business as we know it.

From technology for shopping assistants to customer service agents, Soul Machines creates life-like digital humans for business to employ to humanise online self-service, it's a concept Air New Zealand, among others have already trialled.

Liam is widely known as the world number one bladerunner – hitting the headlines when after less than three short years in the sport he broke the previous Paralympic records held by Oscar Pistorius. His story of hitting rock bottom while at university to turning it all around and receiving two golds and a silver medal at the 2016 Paralympic Games is nothing short of incredible. His times on the track make him New Zealand's second fastest 400m sprinter ever – legs or not!

Liam's awards also include the New Zealand Order of Merit for services to Athletics, Disabled Sportsperson of the Year at the 54th Halberg Awards, and winner of the Sovereign Insurance 'Make a Difference' start up competition in 2015.

Liam, never one to rest on his laurels hasn't stopped running completely; he has set himself a challenge more difficult than sprinting and has begun training for marathon running.

Well received among all audiences, Liam's story will surprise and delight - an authentic and vulnerable delivery covering everything from overcoming adversity to AI.



Mark Ryall GM Grid, Transpower

Responsibilities: maintaining performance and operation of our grid assets such as substations and transmission lines, and property management related to our assets.

Mark is leading and managing a team accountable for the delivery of national transmission grid services to New Zealand.

He is accountable for the safety, stakeholder relationship management, contractor and consultant management.

He is providing effective real-time operations management to ensure that national transmission assets are operated within their specified capability, including associated risks, outages, and events.



Karl Berendt - Managing Director, Incident Prevention Group (IPG)

Karl leads the IPG team based in Taupo. The small but dedicated IPG team are passionate about making the workplace safer for everyone. IPG specializes in health and safety consultation, incident investigation and training to assist others with determining the true root causes of incidents and the implementation of corrective actions that actually work.

Karl has 16 years' extensive practical experience in the hydro and geothermal energy sector both domestically and internationally. He has also worked in a variety of industries including timber processing, heavy automotive logistics, oil & gas drilling, heavy equipment sales, electrical contracting, industrial coatings, abrasive blasting, rural contracting and welding quality assurance.

Karl is a certified incident investigation and root cause analysis educator and is the Contract Taproot® Instructor for New Zealand and South East Asia. He has lectured and taught in Europe, the United States and New Zealand on the topics of safety, root cause analysis and hazard awareness.

Karl has worked with a major NZ crane company to develop this course so it is real world, easy to understand and can assist your management team to gather that all important scene evidence.



John Stewart - Vice President & General Manager, Australia and New Zealand, Manitowoc Cranes

John Stewart joined Grove in 1988, working at its Shady Grove facility in the U.S. after graduating in Marketing and Economics from the University of Michigan. In 1990, he moved to the UK to work at the company's Sunderland factory, initially as European product manager and later as Senior Sales Manager for the UK, Southern Europe and North Africa.

In 1994, he moved to Singapore to take on an Asia-Pacific sales role, working across countries including Australia, Korea and India, and then in 2000, he was made Sales Director, Asia Pacific (including China) – a role he remained in until Manitowoc bought Grove in late 2002.

Post-2002, following the integration of Potain and Grove with Manitowoc, John served as Senior Vice President Sales and Marketing for Greater Asia Pacific, covering all of the company's brands. In 2015 he was made Vice President & General Manager for Australia and New Zealand, his current position.

He currently lives in Sydney with his wife and daughter.



Stuart Wright – Worksafe

Stuart joined WorkSafe NZ at its inception in December 2013 as Technical Specialist in the field of Cranes, Lifting and Pressure Equipment, following over 13 years (8 in New Zealand and 5 in the UK) as a board certified inspector in the same field.

He was time served in the then British Steel as a mechanical engineer in a steel plate rolling mill. He has inspected overhead cranes in steel making plants up to 555 tonne SWL and mobile cranes up to 850 tonne SWL

His current role, as part of the Technical Services Team, is to provide technical advice on the Pressure Equipment, Cranes and Passenger Ropeways Regulations.

He currently sits on Standards Australia and Standards New Zealand standards setting committees as New Zealand representation. On behalf of Worksafe he chairs a recognised Inspection Body Managers forum to try to ensure consistency across New Zealand.

SPEAKERS



Will Pike – Keynote Speaker

William Pike is an inspirational kiwi who is on one hell of a journey - from losing his leg in a volcanic eruption, to starting a nationwide youth development programme, to recently mountaineering in Antarctica.

It's easy to see that William has an infectious enthusiasm for adventure, life and fun. His character and outlook on life are nicely summed up by the title of his popular autobiography, Every Day's A Good Day.

William is an accomplished inspirational speaker who doesn't retell stories, he relives them. 10 years ago, William almost lost his life in a volcanic eruption on Mt. Ruapehu. Doctors noted William's survival as a miracle.

William's obsession for the outdoors, education and seeing life's challenges as opportunities to try again have helped him overcome adversity more than once.

William's stories are wrapped with relatable messages that challenge audiences to be everyday explorers, to be obsessed in a good way and how taking it slow is the fast track to success. Be prepared to relive this gripping, tear jerking, and hilarious journey on the edge of your seat.

As well as inspiring adults, William is the inspiration behind the William Pike Challenge Award, a youth development programme with a vision to grow resilient, confident and connected kiwi kids. Since 2013 the programme has made a positive impact on thousands of youth and close to 100 communities across the country.

As a 2015 Young New Zealander of the year finalist, 2017 Blake Leader Award recipient and a national role model – William is a leader and an achiever who resonates passion and success without limits.



CK Rahi – Advanced Diagnostics

CK is a highly motivated person who is passionate about health and safety and has an extensive knowledge in the realm of drug and alcohol screening. CK has been a qualified work place assessor for training in the workplace urine drug testing unit standards and has successfully trained hundreds of trainees over the last few years. She is the operations director for Advance Diagnostics and has equipped many SMEs and national clients to be able to execute an effective drug and alcohol screening regime.

CK believes in empowering workplaces with suitable tools to provide better and safer working environment, especially around drug and alcohol screening. CK likes to understand the requirements of her clients and provide suitable options for them to execute their D & A policy effectively and provide a meaningful and affordable solution.

EXHIBITION

The Tasman Ballroom adjacent to the Rendezvous Ballroom is the location of the CANZ 2018 Trade Show. The Trade Show is open at the following times:

Wednesday 18 th July	5.45 pm – 8.30 pm
Thursday 19 th July	8.30 am – 6.00 pm
Friday 20 th July	8.30 am – 7.00 pm

The Originals Welcome Reception will be held in the Trade Show Area between 5.45 pm – 8.30 pm on Wednesday. The Trade Show area is also the venue for morning and afternoon tea, lunch breaks and the networking sessions on Thursday and Friday evenings.

Exhibitor Listing

Exhibitor	Booth No(s)
Cookes	1
Allcrane Sales & Service /Tadano	2 & 3
AMS Group	4
Standens	5
NMT Oceania NZ Ltd	6
Crane Sales New Zealand Ltd/MIMICO	7
SGS	8
Gough/Palfinger	9
CablePrice/HSC Cranes	10
Skills	11
Allied Petroleum	12
TRT/Manitowoc	13 & 14
Pace Cranes	15
Titan Construction Equipment/Terex/Kato	16
Titan Construction Equipment/Terex/Kato	17
Titan Construction Equipment/Terex/Kato	18
UAA	19 & 20
Liebherr	21
Morrow	22
Perception Group	23

SPONSORS & EXHIBITOR PROFILES



Allcrane Sales & Services Ltd & Tadano Oceania Pty Ltd
Booths 2 & 3



Tadano Sponsorship – 300tonne Sponsorship

Distributors of Tadano Truck Cranes, Rough Terrain Cranes, Tadano Faun All Terrain Cranes and Tadano Mantis Crawler Cranes.

Crane & equipment sales and service

Representatives: Mike Morris, Chris Collins

Website: www.allcrane.co.nz

Email: sales@allcrane.co.nz

Phone: 0800 255 27263

Email: sales@allcrane.co.nz

Phone: 0800 255 27263



Allied Petroleum

Booth 12

Allied Petroleum is recognised as an excellent partner to ensure communities are driving. We operate a growing fuel stop network nationwide, and provide fuel cards. Amongst diesel distributors we are a market leader, providing bulk fuel delivery to commercial customers including farmers, rural and civil contractors, quarries and transport operators. Bulk fuel delivery, when you need it, is something we're serious about.

Representatives: tba

Website: www.alliedpetroleum.co.nz

Email:

Phone: 0800 115 205

Phone: 0800 267 476



AMS Group Ltd

Booth 4

AMS Group is a leading industrial & machinery training and licencing provider. AMS Group has 8 branches and delivers training Nationwide. Specialists in crane training, AMS Group offers a range of 11 crane short courses, each with unit standard based training. The short courses are able to be delivered on your site, on your equipment, or you can enrol your team on one of the public courses available. The AMS Group works alongside the crane industry as we understand this industry and the demands placed on it. We have solid relationships with leading crane companies and can provide real training and assessment in these environments.

SPONSORS & EXHIBITOR PROFILES

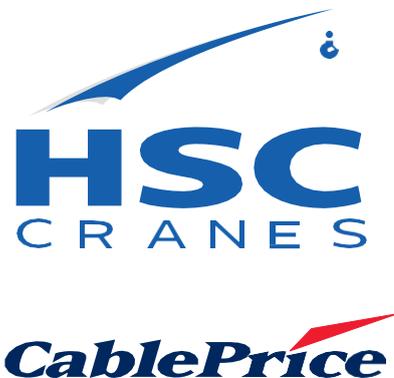
AMS Group has an established reputation for quality and reliability of its training services and programs. AMS Group is a registered PTE with NZQA and an approved NZTA licence provider. AMS Group is 100% NZ owned and operated. With over 80 training courses, AMS Group offers a comprehensive, nationwide training solution for your business. Talk to us first.

Representative: Chris Campbell

Website: www.amsgroup.co.nz

Email: office@amsgroup.co.nz

Phone: 0800 267 476



CablePrice (NZ) Ltd/HSC Cranes

Booth 10

Joint Sponsorship – Thursday Conference Lunch

CablePrice NZ are the proud New Zealand importer and distributor of HSC cranes.

HSC and CablePrice offer New Zealand industries a complete range of crawler cranes for construction, civil engineering, cargo handling, building and foundation work. With crawler cranes available from 55t all the way up to 550t CablePrice is sure to have a crane to suit your needs.

CablePrice offers the complete package including onsite installation and commissioning. All cranes are backed up by our full nationwide support team and branch network.

All HSC cranes are designed under a three key concepts approach of “simple”, “refined” and “reliable” to enforce the key elements customers are looking for in their crawler cranes.

For more information on your next crawler crane, contact CablePrice (NZ) Ltd on 0800 555 456 or visit cableprice.co.nz

Representatives: Andrew Crane & Yo Miyata

Website: www.cableprice.co.nz & www.hsc-crane.co

Email: a.crane@cableprice.co.nz, yo.miyata@shi-g.com

Phone: 04 568 0571



Cookes

Booth: 1

Sponsor: Thursday Afternoon Tea

Cookes (part of the Bridon Bekaert Ropes Group), a global technology leader in the manufacture of wire and fibre rope, we are proud to have been supporting the crane industry in NZ for over 104 years.

SPONSORS & EXHIBITOR PROFILES

With a branch network strategically located in eleven centres Cookes provides the most comprehensive support for your lifting requirements.

Cookes is the Authorised New Zealand master distributor for: Peerless (USA), Yoke Industrial (Taiwan), Drakena (Germany), Crosby Group (USA), PWB Anchor (Australia), Pacific Hoists (Australia), Van Beest (The Netherlands), Rud (Germany), MaxiRig (Australia)

Capabilities: Test Beds: Located in eleven centres, with 200 tonne maximum capacity in Auckland & New Plymouth.

Pressing Capacity: Din Alloy ferrules to code 56. (52mm IWRC Wire rope)

Test Vans: Twenty-five vans national carrying out visual and proof testing of your height safety equipment and lifting equipment.

NDT Inspection: In service non-invasive inspection of your critical wire ropes from 10mm to 83mm diameter.

Bri Cert: The most advanced lifting equipment asset management system allowing instant customer access to certificates and reports

Representatives: Andy Palmer, Steve Marshall and Rob Smit

Website: www.cookes.co.nz

Email: customerservices@bridoncookes.co.nz

Phone: 0508 274 366



Crane Sales New Zealand Ltd/MIMINO

Booth: 7

Crane Sales New Zealand Ltd provides a total solution for all of your small crane needs.

Crane Sales NZ sells and supports UNIC mini crawlers, Maxilift truck cranes and Tommy Gate hydraulic liftgates.

Formed in 2008, the company has experienced staff who are also able to source new and used parts from around the world – even hard-to-get parts for any make and any model.

Through its sister company MIMICO, Crane Sales NZ has access to a nationwide network for sales, parts and service.

Representatives: Peter White & Ben Prowse

Website: www.cranesales.co.nz

Email: enquiries@cranesales.co.nz

Phone: 0800 80 64 64

SPONSORS & EXHIBITOR PROFILES



Gough Palfinger

Booth 9

Gough Palfinger is dedicated to delivering the world's leading range of innovative lifting, loading and handling solutions.

We are technology leaders in truck mounted cranes, hookloaders and tail lifts - providing customers with unique advantages that reflect in exceptional performance and profitability. We complement this with superior technical support and after sales service."

Representatives: Rod Coombs, Duncan Phillips, Reece Dillon & Gary Stead

Website: www.goughpalfinger.co.nz

Email: office@palfinger.co.nz

Phone: 0800 725 346

LIEBHERR

Liebherr New Zealand

Booth: 21

Sponsor: Partners Programme

Distributor of Liebherr cranes (All terrain and crawlers)

Representatives: Tom Curran, Andrew Esquilant, Steven Hogg, Manson Tong, Dino Mosca, Manual Grab

Website: www.liebherr.com.au

Email: tom.curran@liebherr.com

Phone: 09 253 9720



Morrow Equipment Co (NZ) L.L.C

Booth: 22

The New Zealand branch of Morrow Equipment Company L.L.C. of Oregon USA. Liebherr distributors for Tower cranes and Marine cranes. Specialise in sales, service, erection services and all matters pertaining to the efficient operation of Tower and Marine cranes.

Representative: Bill Houlker

Website: www.morrow.com

Email: b.houlker@morrow.com

Phone: 04 589 4924

SPONSORS & EXHIBITOR PROFILES



NMT Oceania NZ Ltd

Booth: 6

Sponsor: Friday Morning Tea

The NMT Group specializes in the worldwide shipment of cars, trucks, cranes, trailers and all other self-propelled or rolling cargo.

Operating in the world's most important trade lanes, NMT moves cargo worldwide on modern and technically advanced deep-sea and short-sea RoRo vessels.

With the large fleet of flexible vessels used, NMT is able to transport all types of vehicles, and also oversized static pieces worldwide.

NMT is an independent and global RoRo service provider, offering its customers maximum value for money and one-stop shopping through our local and highly experienced staff, innovative transport solutions and no frills services.

Representative: Brendon Brock-Smith

Website: www.nmtshipping.com

Email: nz@nmtshipping.com

Phone: 09 217 3617



Pace Cranes

Booth: 15

Sponsor: Keynote Speaker – Will Pike

Pace Cranes was established in 1987 to provide the mobile crane industry with an independently owned and operated sales, service and spare parts organisation. From our inception we have been staffed only by personnel who have a genuine interest, knowledge and experience in the crane industry.

As a natural progression Pace Cranes began to represent well known products within the crane industry and after many years of representing various products, Pace Cranes has now selected a range of equipment to complement the current market requirements.

Pace Cranes is the authorised Australian and New Zealand agent for Maeda Mini Crawler Cranes, and Sennebogen Cranes.

Our staff have extensive experience and knowledge repairing most makes of cranes. We have also travelled and carried out repairs to cranes throughout Australia and the Pacific.

Representatives: Anthony Heeks, Michael Cawston

Website: www.pacecranes.com.au

Email: Sales@pacecranes.com.au

Phone: +61 2 9533 5411

SPONSORS & EXHIBITOR PROFILES



PERCEPTION GROUP



NZ PRINT

Perception Group

Booth: 23

Sponsor: Conference Printing and Handbooks

Representative: Glenn Leenderts

Website: www.perceptiongroup.co.nz

Email: glenn.l@perceptiongroup.co.nz

Phone: 04 801 7892

For over thirty years, Perception Group has been the partner of choice for organisations throughout New Zealand. Perception Group has the capacity to manage all print jobs, from digital to offset, from large runs to the one-off. Perception Group is the country's leading printer for Industry Training Organisations (ITOs). Perception Group has developed multi media communication tools enabling clients to communicate with their stakeholders via personalised web pages, email, text, and print.

SGS New Zealand Ltd

Booth: 8

Crane, hoisting and lifting equipment inspection from SGS. Whether you own or operate cranes, lifting or hoisting equipment, you need to ensure that they are safe, and in compliance with statutory requirements. That is where SGS can help.

Why use crane, hoisting and lifting equipment inspection from SGS?

We are the world's leading company for inspection, testing, verification and certification of all types of crane, hoisting and lifting equipment. That means that we can offer you the unrivalled expertise, experience and equipment to conduct professional statutory and voluntary crane inspections:

SGS can help you:

- Meet all associated regulatory requirements, with independent inspection carried out in accordance with all applicable regulations, standards and engineering practices
- Assure the safe and proper working capability and condition of your crane or lifting and hoisting equipment
- Maintain the capability and availability of your equipment
- Maximize uptime and planned outages to minimize operational impact

Representative: Phil Schunk

Website: www.sgs.co.nz

Email: Phil.Schunk@sgs.com

Phone: 027 524 1380

SPONSORS & EXHIBITOR PROFILES



Skills

Booth: 11

Sponsor: Gala Awards Dinner

Skills is one of New Zealand's largest Industry Training Organisations.

Our purpose is to arm tradespeople with the right qualifications to succeed in their career.

The construction boom means demand for workers is high. We've been working closely with the cranes industry to develop qualifications which meet employer needs and deliver skilled apprentices.

Skills is committed to maintaining that partnership, and helping the cranes industry grow.

Visit skills.org.nz or phone 0508 SKILLS to find out how we can help grow your business.

Representatives: Lance Reisterer

Website: www.skills.co.nz

Email: info@skills.org.nz

Phone: 0508 SKILLS



Standen's

Booth 5

Sponsor: Ian Grooby Networking Session

One of New Zealand's largest Kiwi-owned suppliers of Lifting, Rigging and Height Safety Equipment and your partner in lifting and safety.

With quality and safety as the foundations of our company philosophy, you can be sure of Standen's LEEA accredited staff for all of your lifting, rigging, safety equipment and servicing.

Established in 1978, STANDEN'S (DM Standen Ltd) has become one of New Zealand's largest privately owned, independent suppliers, manufacturers and distributors of Lifting, Rigging and Height Safety products. STANDEN'S offers mechanical splicing of wire rope up to 40mm diameter, hand splicing for both wire and synthetic rope; and inspections and rope winding services both in our factory and on-site. This service also includes the supply and fitting of end terminations. We offer on-site pressing and socketing for a selection of crane wires. STANDEN'S has in-house and mobile testing capabilities up to 100 tons, including mobile test frames to manage annual recertification requirements and support large projects.

Representative: Sam Linder

Website: www.standens.co.nz

Email: sam@standens.co.nz/sales@standens.co.nz

Phone: 0800 STANDENS (OR 09 837 7100)

SPONSORS & EXHIBITOR PROFILES



Tidd Ross Todd & Manitowoc

Booth 13 & 14

Joint Sponsors: The Originals Welcoming Function

“ With over 50 years in business, TRT has provided the crane industry with services including:

- Sales & Service
- Crane Support Trailers
- Outrigger Pads & Auxiliary Equipment
- Technical support

TRT has had a long association with the crane industry and has designed and manufactured in house the TIDD PC25 Pick and Carry Crane, which includes enhanced safety features, the ability to road its own counterweight and an outstanding turning radius of only 14.4 metres.

TRT has also been the proud NZ distributor of Grove and Manitowoc Cranes for 40 years.

Manitowoc Cranes is committed to providing the most innovative, advanced and comprehensive range of lifting solutions with products that have long set the standard for excellence worldwide throughout multiple locations in five continents, including:

- Grove All & Rough Terrain Cranes
- Manitowoc Lattice Boom Crawler Cranes
- Potain Tower Cranes

Grove innovative new cranes come equipped with great features such as

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- MEGATRAK™ (independent suspension)
- MEGAFORM™ boom with less weight and better cross section
- Five position outrigger jacks
- TWIN-LOCK™ fully hydraulic pinning system

Also, recognising the benefits to our customers, TRT has invested in Manitowoc Crane Care with global 24/7 access to

- Parts & Service
- Technical Assistance & Training
- Crane Star Monitoring System

When you choose TRT, it's for the long haul !!

Representatives: Neil Hollingshead, John Stewart, Andrew Grey,
Robert Carden, Jason Barnes

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Email: cranesales@trt.co.nz, John.Stewart@manitowoc.com

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Titan Construction Equipment

Titan Construction Equipment specialises in new and used crane sales and holds the exclusive agency in New Zealand for all Terex and Kato cranes.

Our dedicated crane staff have a wealth of technical knowledge and expertise to assist customers throughout New Zealand following the core principal of “you can’t sell a crane if you can’t back it up.”

Additionally, we carry an extensive inventory of spare parts stock and with direct access to our principals, can order and have spare parts flown in within 48 hours.



Terex

Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment.

When you choose Terex Cranes products, you get more than equipment designed for reliability, easy operation, convenient service and uncompromising safety. You also get tailored service and support from a team that understands your challenges. We believe our job is to make your business better. From the Australian Made Pick & Carry Crane, Crawler and Tower Cranes, Road and All-Terrain Mobile Cranes, Terex Cranes has products that offer you exceptional performance, safety and reliability.



KATO

For over a century, Kato have followed the motto: “Contributing To Society By Providing Excellent Products.” Kato continues developing a variety of machines to meet the needs of the day for the lifting and construction industries. Current technologies can be traced back through their long history of developing original technologies. Since their establishment, they have valued creativity and challenged the limits of technological innovation with a pioneering spirit.

Representatives: Kirsten Davidson, Jan Coton, Craig Hain, Danny Black, Shoki Uehara

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UANZ is one of the largest and more reputable crane insurers in Australia and New Zealand with over 40 years of knowledge and understanding of the crane and lifting industry. Following a recent global expansion, UANZ's ISP product is now sold in ten countries in Latin America, Pacific Islands and South East Asia. UANZ is wholly underwritten by QBE Insurance, the largest Australian owned international insurance and re-insurance group with over 125 years' experience.

Our focus is on developing long term relationships with our customers that are built on mutual respect and reliability teamed with innovative tailored solutions and specialist product and claim knowledge. Our industry specific insurance products have been designed to meet the needs of the global crane and mobile plant insurance market. They provide a number of cover options in one comprehensive package that allows them to be tailored to the customer's individual requirements.

Representatives: Stan Alexandropoulos – Chief Operating Officer,
Matthew Ziegler – Sales Manager New Zealand

Website: www.uaa.com.au

Email: mattz@uaa.co.nz

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Website: www.assess-train.co.nz

Phone: 09 575 9738

Established in 1998 to train and assess employees in the safe operation of ship, shore-based cranes and associated equipment.

All training is to 30+ NZQA Units including overhead, crawlers small and large, truck-loaders. Non-slewing, mobile and self erecting tower cranes, Dogman, crane dispatch and crane supervision to the industry's NZQA Units. We are also registered to assess Telehandlers to NZQA units through Connexis ITO, and Stevedoring Units for port equipment and ship operation and supervision are registered through MITO.

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